

1 COOPERATIVE INSURANCE SYSTEM OF THE PHILIPPINES LIFE AND GENERAL INSURANCE (1 CISP)

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MINUTES OF THE MEETING OF THE FORTY-FIFTH (45<sup>TH</sup>) ANNUAL GENERAL ASSEMBLY/SHAREHOLDERS MEETING OF 1 COOPERATIVE INSURANCE SYSTEM OF THE PHILIPPINES LIFE AND GENERAL INSURANCE (1CISP) HELD ON <u>APRIL 13, 2019</u>, AT CROWNE PLAZA HOTEL, ORTIGAS

#### Attendees:

- 1. Board of Directors
- 2. Members of the Election Committee
- 3. Members of the Audit Committee
- 4. Members of the Mediation & Conciliation Committee
- 5. Members of the Ethics Committee
- 6. Member-Cooperatives
- 7. 1 CISP Officers, Staff and Marketing Agents
- 8. External Auditors
- 9. Guests

#### **PART I - REGISTRATION**

A. Registration of delegates and guests started at 8:00 a.m.

#### PART II - OPENING PROGRAM

- A. Opening Prayer (AVP and music-guided)
- B. National Anthem (AVP and music-guided)
- C. Cooperative Pledge led by Ms. Amneris Gabriel of Philippine Air Traffic Controllers' MPC.
- D. Singing of 1 CISP Hymn (AVP and music-guided)
- E. Audio Visual Presentation of the highlights of activities on April 12, 2019.
- F. Acknowledgement of 1CISP member-shareholders, board of directors, management and guests.
- G. Welcome Remarks

President Roy S. Miclat thanked all the delegates for attending the 45<sup>th</sup> Annual General Assembly of 1CISP. He extended his gratitude, in behalf of the Board and Management, for the continuous support and belief the members bestowed upon the people of 1CISP. He invited all members, to continue building the dream of having a prosperous Philippines.

#### PART III - BUSINESS PROPER

#### I. CALL TO ORDER

 Chairperson BGen. Teodoro P. Evangelista (Ret), called the meeting to order at 09:39 a.m.

#### 50 II. PROOF OF DUE NOTICE

As proof of due notice, Atty. Lyman Manzanares informed the general assembly that the member-shareholders were duly notified on February 4, 2019 through the following modes: 1) announcement of the holding of 45th Annual G.A. in the 1CISP website; 2) electronic announcement/emails. These methods satisfied the requirement of Sec. IV Art VI of the 1CISP By-laws which require that the "members entitled to vote must be duly notified of the holding of a general assembly not later than 20 days thereof."

#### III. DETERMINATION OF QUORUM

Atty. Manzanares certified that 1CISP is compliant with Article 6 Section 6 of the By Laws, as there were 1,038,928,381.72 number of shares which is equivalent to 83.11% of the 1.25 Billion total capital shares of 1CISP. Accordingly, a quorum was present to hold the 45th Annual General Assembly.

#### 65 IV. APPROVAL OF THE AGENDA FOR THE 45<sup>TH</sup> ANNUAL GENERAL ASSEMBLY/ 66 SHAREHOLDERS MEETING

No other comments or questions were raised therein, Mr. Marcelino Sales Jr. of Bugasong MPC moved for the approval of the agenda and duly seconded severally. Thus, the following Resolution was adopted, to wit:

#### G.A. RESOLUTION NO. 01 S. 2019

 **BE IT RESOLVED, AS IT IS HEREBY RESOLVED** that the agenda matters of today's 45<sup>th</sup> Annual General Assembly/Shareholders Meeting of 1 Cooperative Insurance System of the Philippines Life and General Insurance (1CISP), as presented,

#### BE, AS IT IS HEREBY, APPROVED.

# V. CONSIDERATION/APPROVAL OF THE MINUTES OF THE $44^{\mathrm{TH}}$ ANNUAL GENERAL ASSEMBLY/SHAREHOLDERS MEETING

Considering that the Minutes of the 44<sup>th</sup> General Assembly were sent in advance to the member-shareholders, Mr. Gil Gilot of PERA MPC moved to dispense the reading of the minutes and duly seconded severally. Thus, the following Resolution was approved, to wit:

#### G.A. RESOLUTION NO. 02 S. 2019

**BE IT RESOLVED, AS IT IS HEREBY RESOLVED,** that the member-shareholders approved the minutes of the 44<sup>th</sup> Annual General Assembly/Shareholders Meeting of 1 Cooperative Insurance System of the Philippines Life and General Insurance (1CISP) held on April 14, 2018, as presented,

BE, AS IT IS HEREBY, APPROVED.

#### 97 VI. MATTERS ARISING FROM THE MINUTES

None was taken up.

101 VII. CONFIRMATION OF THE BOARD RESOLUTIONS FOR THE YEAR 2018
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 103 Atty. Manzanares informed the General Assembly that there are one hundred

# Atty. Manzanares informed the General Assembly that there are one hundred fifty one (151) Board Resolutions for the year 2018 by summary there around twelve (12) to thirteen (13) Board Resolutions per month, 15% of which are investment related resolutions, 9% are compliance related resolutions and 70% of which are appointments and designations that are significant both internal and external in nature. The summary of all Board Resolutions for Calendar Year 2018 was printed

in the annual report.

Mr. Isagani Daba, representing Consolidated Cooperative Bank, raised his concern on Board Resolution No.38 regarding an investment to a certain individual named Melvin Rivera who 1CISP invested twenty million pesos (Php 20,000,000).

Chairperson Evangelista clarified that Mr. Melvin Rivera is the account officer and representative of AP Securities where 1CISP invested in for stocks.

Mr. Daba raised his second question regarding the basis of 1CISP in granting loans and time deposits. Chairperson Evangelista clarified that investments done by 1CISP follows a certain criteria and has limits. He added, the Board of Directors study every investment proposal to protect the good standing of 1CISP.

Accordingly, Mr. Jerson Remo of Silangan MPC moved for the approval of the Board Resolutions for the year 2018, duly seconded severally. Thus, the following Resolution was approved, to wit:

#### G.A. RESOLUTION NO. 03 S. 2019

**BE IT RESOLVED, AS IT IS HEREBY RESOLVED,** that all Resolutions adopted and/or approved by the Board of Directors for Calendar Year 2018, be confirmed and ratified,

#### BE, AS THEY ARE HEREBY, APPROVED.

#### 133 VIII. APPROVAL OF THE JOINT REPORT

# A. JOINT REPORT OF THE BOARD OF DIRECTORS AND MANAGEMENT FOR THE YEAR 2018

With the aid of audio-visual presentation, the joint report was presented to the general assembly. Its full text was printed in the Annual Report, highlights of which, are as follows:

#### FIVE-YEAR FINANCIAL HIGHLIGHTS, 2014 - 2018

#### 1. Assets Growth, Asset Quality, and Liquidity

The Total Assets amounts to P2.565 billion as of the end of 2018 from P1.553 billion as of the end of the immediately preceding year. This is attributable to the almost P600 million or about 63% increase in share capital infusion from our member-cooperatives. In 2018, we also attained the highest Net Surplus of P216.08 million.

Loans Receivable increased by four (4) times from the prior year, from P75 million in 2017 to P394 million as of the end of 2018, primarily due to the financial assistance granted to our member-cooperatives. The loans granted bear interest rates ranging from 5% to 7%. This facility decreased the ratio of the Liquid Assets to Total Assets of 1CISP, from 89% in 2017 to 76% in 2018; however, it doubled the earnings contributed by our Interest Income, from P15.3 million in 2017 to P38.8 million in 2018.

#### 2. Profitability

For the last five years, 1CISP has a consistent growth in revenue and net surplus. The highest gross revenue and net surplus was attained in 2018 of P746 million and P216 million, respectively. These numbers signify the members' boosted patronage in the products 1CISP offer. We consistently performed above targets since its rehabilitation in 2013. 1CISP's profitable operation provides an assurance to all the members/shareholders that their contributions are in good hands – securing return on their investment and, at the same time, ensuring the receipt of patronage and experience refund.

#### 3. Expense distribution

The five-year average, it shows that Benefits and Claims paid accounted for 46.18% of the Total Operating Cost of 1CISP- the biggest share of expenditures. The ratio of the total benefits and claims paid of 46.63% in 2018 is slightly higher than the average claims of 46.18% and the 45.22% in 2017. The second highest share of the total operating cost is the Service Fee of 21.73% in 2018, which is better than the 2017 ratio of 22.49% but a bit higher than the average rate for the last 5 years of 20.6%. This is followed by the increase in policy reserves of 12.7% in 2018, better than

the 2017 ratio of 14.15% and is much better than the five (5) year average rate of 15.9%. Salaries and benefits accounted for 11.14% share in the total operating cost for 2018 due to the opening of our branch in Cagayan de Oro and the increase in the number of our personnel in the head office and the adjustment of salaries and benefits.

#### 4. Stability

RA No. 10607, otherwise known as the *Amended Insurance Code of the Philippines*, requires all insurance companies to increase their Net Worth to P 1.3 billion by 2022. 1CISP being a cooperative is only mandated to meet 50% or P650 million by the end of 2022. The Insurance Commission strictly monitors the compliance by all insurance companies to this requirement. As of the end of 2018, the Net Worth of 1CISP is at P1.706 billion or 60% growth compared to P1.069 billion in 2017 which is beyond the required Net Worth as of the end of 2022 (See Graph 5). Likewise, its paid-up capital leaped by 63% from P951 million as of the end of 2017 to P1.551 billion as of December 31, 2018. With this substantial increase in Net Worth and Paid Up capital, 1CISP assures that it is stable, sustainable, and expanding.

#### 5. Membership Growth

The year 2018 is another exceptional year for 1CISP as it sets a new record of having the highest number of new member-patronizing cooperatives. 1CISP welcomed 117 new members in Luzon, 36 in Visayas and 57 in Mindanao. We were able to bring in a total of 507 new member-patronizing cooperatives in the last five (5) years, the highest of which was in 2018 with 210 registered new member coops followed by 2017 which registered 116 new member coops. The increasing membership base enabled 1CISP to generate additional capital, gain more patronage, and extend its reach to individual members of cooperatives without access to affordable insurance. Likewise, with our good governance, efficient operations, and transparent dealings with stakeholders, generous support was provided by the members. Due to compliance to BSP Circular No. 682 series of 2010 under Section 9, member-Cooperative Banks withdrew their memberships, however, their support and patronage to 1CISP continued on.

In 2014, we were able to recruit 48 new cooperatives that saw the opportunity in supporting our direction of "Renewing Itself through Efficiency and Good Governance". In 2015, with the theme of "Sustaining Growth and Stability through Service Quality", we attracted 51 new member-cooperatives. In 2016, with 1CISP embracing the theme of "Securing Lives... Securing Future", we generated 82 new members that contributed their resources and provided patronage and support, thereby, propelling the growth of the system. And by 2017, 116 additional cooperatives were welcomed as new members. True to its theme in 2018, "Leadership and Innovation: Sustaining Growth, Empowering Communities", we embraced 210 new member cooperatives which resulted to 1CISP being recognized as one of the fastest growing cooperative life insurers globally. We are confident that with our aggressive campaign this year, there will be more coops coming in, in the next few months as we embrace our theme for this year's General Assembly, "LEAP @ 45; Lead, Excel, Advocate and Prosper".

As of December 31, 2018, 1CISP is owned and patronized by a total of 3,031 member-cooperatives catering to more than a million individual members. We continually engage new members to expand 1CISP's reach and to be able to share the products and services that existing members are now enjoying.

#### 6. Human Resource Development

1CISP considers its human resource as its greatest asset. It is our goal to provide capacity development for all personnel keeping the vision in mind, to be "A globally competitive Cooperative Insurance System". In line with this, 1CISP implemented a comprehensive and holistic program that is expected to enhance the skills and capabilities of its personnel. A total of 41 trainings, seminars, workshops, and conferences both domestic and international, were attended by the Board of Directors, top management, department managers, supervisors, rank

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287 288 and file personnel, and marketing team, to update and upgrade their knowledge and proficiencies to contribute to operational excellence. There were a total of ten (10) international trainings and conferences attended by 22 individuals and 23 local/domestic trainings, seminars, and conferences participated in by 50 individuals.

#### 7. Cooperative Social Responsibility (CSR)

1CISP, through the initiatives of its personnel, strongly supports various activities and projects for social development and nation building. It advocates programs that aim to improve the lives of individuals, communities, and the environment where we feel assistance is of utmost necessity. The following are the various CSR activities conducted by the employees in 2018:

1CISP employees were organized to form several groups and were tasked to formulate, implement and assess their chosen CSR activities.

- a. Humanitarian work does not stop at helping people who are financially less fortunate than most, but it also extends to people who are differently abled and have special needs. 1CISP believes that, it is one of our moral responsibilities to extend a helping hand to people who are in need of our help, especially to those with special needs. Last February 17, 2018 the company's Corporate Social Responsibility event was held at Guanella Center Servants of Charity, as part of the company's dedication in helping build a better life for the Filipinos. This initiative was spearheaded by Human Resources Department in line with their advocacy to help people with special needs.
- b. A medical health awareness lecture on "Reduce Child Mortality and Improve Maternal Health" was conducted on August 8, 2018 at Krus na Ligas covered court in Quezon City. This was participated by the pregnant women and undernourished kids of the area. Dr. Malicsi, an Obstetrician-Gynecologist, was invited to provide relevant information about Pregnancy. The team also conducted interview from among the chosen participant-beneficiaries regarding their health and they were given grocery items with rice. The conditions of the chosen beneficiaries were closely monitored to check if there are improvement.
- c. A seminar workshop was conducted last October 19, 2018 with a theme: "Reach Out and Break the Stigma: A Mental Health Awareness Seminar" held at PUP Sta. Mesa, Manila participated by 70 students. The event aims to spread awareness about the Mental Health
- d. 1CISP conducted a seminar workshop on "Introduction of Urban Agriculture/Gardening as a means of Livelihood" on October 27 -28, 2018. The said seminar workshop was participated by 35 individuals from Salupungan - Basuit Road, San Ildefonso, Bulacan. It was facilitated by Agricultural Training Institute (ATI) in partnership with Department of Agriculture, National Housing Authority and Bureau of Plant Institute (BPI).
- e. Another social responsibility project was conducted last November 16, 2018 in Angel M. Rosario High School located at Pulong Yantok, Angat, Bulacan that focuses on youth leadership with the theme: #YOULEAD: Youth Leading Society. The program was participated by thirty (30) selected students in the school. The group believed that by giving this kind of program would definitely help the students to develop themselves as an effective leader.

1CISP has continually supported the scholarship program of Caritas Manila, Inc. during the last three years, which enabled 12 students to continue their college education in 2018.

#### 8. Linkages and Network Building

#### Local

The 1CISP, in partnership with the FOCCUS Group of Cooperatives, NCCC Chain of Stores and Ateneo de Davao University (AdDU), empowered start-up initiatives among cooperatives for the first leg of Coop Kicks in Mindanao. The program featured entrepreneurship and technology bootcamps, pitching competitions, mentorship, incubation and marketplace support, and access

to financing for innovative business ideas and models. The winners received seed funding from the Cooperative partners for the incubation of their projects. The 1CISP will bring the Coop Kicks program in other parts of Mindanao and Visayas.

For the Luzon leg of Coop Kicks, 1CISP partnered with the **Institute for Climate and Sustainable Cities (ICSC)** in launching the pilot **LEadership and ADvocacy School for Cooperatives in Renewable Energy and Transformative Economies (LEADS>CREATE)**. The **LEADS>CREATE** is a program designed for young cooperators to build their capacity, ensure that the Cooperative Movement remains at the cutting edge of the movement for social development, and become champions of renewable energy.

Our partnership with Model Cooperative Network (MCN) in Mindanao produced a total of 25 seminars/trainings/workshops provided to our member-cooperatives in Mindanao. The enhancement in the capacity and capability of the Board of Directors and employees of our member-cooperatives will assure their financial viability and sustainability and ensure continued service to their individual members. Our patronizing members enjoy full subsidy while non-patronizing members get 50% subsidy. 1CISP has allocated \$\frac{1}{2}4\$ million to support capacity development programs for 2017-2018. Lastly, 1CISP is an active member of the Philippine Life insurance Association (PLIA), Home Office Life Underwriters Association of the Philippines (HOLUAP), People Management Association of the Philippines (PMAP), and Life Insurance Claims Association of the Philippines (LICAP). We actively participate in various activities and events conducted by these associations to learn and share the best practices in the insurance industry.

#### International

1CISP continues to participate in the seminars/workshops being sponsored by The Foundation for the Advancement of Life & Insurance Around the world (FALIA) in Yokohama, Oriental Life Insurance Cultural Development Center (OLIS), the Institute of Actuaries of Japan (IAJ), International Cooperative and Mutual Insurance Federation (ICMIF) and International Cooperative Alliance (ICA). These exchanges of Directors, Officers and Personnel enabled us to participate in knowledge sharing with different countries and formulate the strategic course of 1CISP.

One significant exchange in 2018 is the visit of Board of Directors and Senior Management of 1CISP to the most prominent insurance cooperatives in Japan to benchmark its current practices and adopt their sustainable practices especially in this age of disruption and increasing impact of climate change.

1CISP also actively promotes young leadership. 1CISP Vice President for Life Operations, Jackelyn P. Ballena, was invited to be part of the Young Leaders Forum (YLF) of ICMIF, and was the only Asian representative in the group. She attended the YLF Meeting and Intelligence Committee Meeting in Helsinki, Finland wherein she was exposed to the current opportunities and challenges of insurance cooperatives and mutuals around the world, with special focus on the latest technologies used. Aside from that, she was given the opportunity to organize the Young Leaders Program in Asia during the Asia Oceania Association (AOA) Seminar 2018 in Hong Kong along with Mr. Yoshikazu Sato (Zenrosai) and the AOA Secretariat. This Young Leaders Program is set to be introduced in the Philippines at the 45th Annual General Assembly of 1CISP.

#### 9. Cooperative Health Management Federation (CHMF)

The CHMF or "1 Coop Health" sustained its growth and expanded its reach as individual members' enrollment increased to 41,088 coming from 116 member-coops in 2018 compared to 23,843 from 81 member coops in 2017. Barely four (4) years in operation, CHMF's remarkable growth showed a tenfold increase in enrollments compared to its first year of operation. This

resulted from your active support in marketing the products and services offered by 1 Coop Health.

In 2018, 1CISP generated a total of **P-4.45million** as gross premiums from the life and accident coverage of their 39,022 individual member-subscribers. The Management continuously assists 1 Coop Health in promoting its products and services as part of our commitment to provide affordable and quality risk protection and mitigation schemes for cooperatives.

#### 10.2018 Theme

Last year's theme, "Leadership and Innovation: Sustaining Growth and Empowering Communities", highlights the two (2) critical factors that ensure the continued growth of 1CISP and strengthen its impact on the communities where our member-cooperatives are present. It is with conviction that 1CISP commits to strive towards excellence and continue to touch the lives of Filipino cooperators.

1CISP's theme for this year is *LEAP@45: Lead, Excel, Advocate, and Prosper*. The word LEAP describes the unprecedented success and growth of 1CISP in its 45 years of existence from its rebranding launched last year.

1CISP is now **LEADING** its member cooperatives to greater heights, a stage never imagined. The cooperative is continuously **EXCELLING** in providing Risk Mitigation Solutions in areas of Life and General Insurance, as well as in Health Insurance through partnerships and collaborations. In addition, **ADVOCATING** young leadership to shape principle-centered and excellence-oriented future cooperative leaders, and strengthening the human resources of the Cooperatives. Moreover, 1CISP strives that each of its member-cooperatives **PROSPER** through its various capacity and capability development programs. Indeed, 1CISP is living to its advocacy that *A Prosperous Philippines is a Cooperative Philippines*.

#### 11. Other initiatives:

**Questions and Discussions:** 

• 1CISP continuously extends its credit facility through loans with minimal interest rates as our way of support to its member coops.

• 1CISP started the construction of a 6-storey green building on its 523.70sq.m. lot in Quezon City. It is expected to be finished within 2019.

 1CISP also started the renovation of its acquired property in Cagayan de Oro which will house its CDO branch. The renovation is estimated to be completed by the end of June 2019.
1CISP engages CLIMBS to revive the exploratory talks on the merger to pursue our dream of

 having only one coop insurance that will service the insurance needs of the cooperative sector in the country. Feedback from CLIMBS is being awaited.

 • 1CISP launched the Coop Kicks program to introduce the Youth into the Third Path or the Cooperative Way.

 Mr. Daba raised his 1<sup>st</sup> question regarding the deposits for subscription to 1CISP. He wanted to clarify if it will also earn dividends. Chairperson Evangelista confirmed that the deposit for subscription to 1CISP will earn dividends.

Mr. Daba raised his  $2^{nd}$  concern regarding the honorarium of the Board of Directors. The gentleman asked how much the current honorarium is and the reason for its slight yearly increase from 2016.

Chairperson Evangelista clarified that the increase in budget for the honorarium is due to the meetings, seminars and events related to improve the Board's governance over 1CISP. He also clarified that increase in budget is backed up by Board Resolutions and approved by the General Assembly.

Mr. Daba wanted to clarify, per his assessment of the Board Resolutions, 68% of it are approval of the minutes, approval of reports and other related matters. There were only twenty four (24) to twenty five

(25) resolutions that are focused in business development, thirteen (13) about personnel and ten (10) resolutions about fix assets.

Chairperson Evangelista requested Mr. Daba and the rest of the General Assembly to study the performance of 1CISP in the year 2018. The Chair also invited members to visit and audit 1CISP if there are questions or concerns they wanted to clarify.

Consequently, Mr. Daba moved for the confirmation of the Joint Report of the Board of Directors and Management detailing the results of 1CISP's operation for the Year 2018 by the general assembly duly seconded severally. Thus, the following Resolution was approved, to wit:

#### G.A. RESOLUTION NO. 04 S. 2019

BE IT RESOLVED, AS IT IS HEREBY RESOLVED, that the Joint Report of the Board of Directors and Management detailing the results of 1CISP's operation for the Year 2018, as presented and discussed,

#### BE, AS IT IS HEREBY, APPROVED.

#### 421 IX. APPROVAL OF THE 2018 AUDITED FINANCIAL STATEMENT

Chairperson Evangelista introduced the representative of 1CISP's External Auditor: Reyes Tacandong & Co., Ms. Carolina Angeles. Conversely, the Chair advised the general assembly to see the 2018 Audited Financial Statements, printed in pages 37 to 79 of the Annual Report. The highlights of the 2018 AFS are as follows:

428	<u>ASSETS</u>	<u>2018</u>	<u>2017</u>
429	<b>Current Assets</b>		
430	Cash and Cash Equivalents	P 1,074,142,094	P 704,016,339
431	Short-term Investments	464,440,558	333,477,637
432	Insurance Receivables	51,909,947	13,241,718
433	Reinsurance Assets	40,179,634	19,653,111
434	Financial assets at cost	71,861,549	51,861,549
435	Fin. assets at fv through profit or loss	24,167,226	11,070,824
436	Loans and Receivables	46,605,024	22,913,362
437	Other current assets	12,071,616	1,260,479
438	<b>Total Current Assets</b>	1,785,377,648	1,157,495,019
439			
440	Noncurrent Assets		
441	Financial Assets at amortized cost	P 244, 245,34	P 258,759,083
442	Financial assets at cost	72,113,062	26,881,501
443	Loans Receivable	367,150,281	52,000,000
444	Property and Equipment:		
445	At revalued amounts	37,745,746	38,946,133
446	At cost	36,370,862	18,504,879
447	Other noncurrent assets	22,086,188	
448	Total Noncurrent Assets	779,711,483	395,091,596
449	TOTAL ASSETS	P 2,565,089,131	P 1,552,586,615
450			
451	<u>LIABILITIES</u>	<u>2018</u>	<u>2017</u>
452	Current Liabilities		
453	Insurance Contract Liabilities	P 423,132,847	P 279,171,020
454	Due to reinsurers	29,935,663	12,251,844
455	Dividend and Patronage Refund Payable	229,898,307	159,625,907
456	Other Current Liabilities	168,096,442	27,202,391
457	Total Current Liabilities	851,063,259	478,251,162
458			

460	Noncurrent Liability		
461	Net Retirement Liability	7,729,472	5,066,291
462	TOTAL LIABILITIES	858,729,731	483,317,453
463			
464	EQUITY	<u>2018</u>	<u>2017</u>
465	Capital Stock	P 1,262,740,100	P 951,029,200
466	Deposit for Share Capital Subscription	P 287,894,966	-
467	Contributed Surplus	85,298	85,298
468	Revaluation Surplus	6,150,000	6,150,000
469	Statutory funds:		
470	General Reserve Fund	81,862,037	60,254,212
471	Optional Fund	29,698,064	27,537,282
472	Cooperative Educ. and Training Fund	20,952,346	12,361,449
473	Community Development Fund	16,913,589	11,851,721
474	Total Equity	1,706,296,400	1,069,269,162
475	TOTAL LIABILITIES AND MEMBER'S EQUITY	P 2,565,089,131	P 1,552,586,615
476			
477	<u>REVENUE</u>	<u>2018</u>	<u>2017</u>
478	Gross Premiums on Insurance Contracts	P 779,904,306	P 553,264,813
479	Reinsurer's share on of GP on ins. Contracts	(76,368,594)	(35,894,823)
480	Net Insurance Premiums	703,535,712	517,369,990
481	Interest Income	38,845,291	15,283,600
482	Other Income	3,783,227	2,295,748
483	TOTAL REVENUES	<u>746,164,230</u>	<u>534,949,338</u>
484			
485	BENEFITS, CLAIMS AND EXPENSES		
486	Benefits and claims on insurance contracts	247,156,033	169,331,311
487	Increase in legal policy reserves	67,300,000	53,000,000
488	Collection cost	64,356,866	51,988,873
489	Salaries and benefits	59,035,907	37,469,229
490	Commission Expense	50,842,149	32,242,079
491	General and administrative expenses	36,894,346	27,175,770
492	Depreciation	4,500,682	3,283,367
493	Total Benefits, Claims and Expenses	530,085,983	374,490,629
494	NET SURPLUS	P 216,078,247	P 160,458,709
495			
496	ALLOCATION OF NET SURPLUS		
497	Dividend and patronage refund payable	168,541,033	131,243,029
498	General reserve fund	21,607,825	16,780,130
499	Cooperative education and training fund	17,286,260	2,808,028
500	Community development fund	6,482,347	4,813,761
501	Optional Fund	2,160,782	4,813,761
502		216,078,247	160,458,709
500			<del> </del>

Mr. Daba raised his concern regarding the approved budget for 1CISP's new building. He wanted to clarify the difference from the approved budget and actual construction cost of the building. Chairperson Evangelista clarified that the difference will be allotted for the furniture and fixtures of the new building.

 Another query was raised by Mr. Daba regarding the nature of the time deposit of R&B in behalf of 1CISP. EVP/COOMs. Cecilia Laguna clarified that the 82 Million is reclassification of accounts payable, the investments of R&B has corresponding recognized interest in favor of R&B Corporation.

Consequently, Mr. Daba moved for the approval of the 2018 Audited Financial Statements, duly seconded severally. Thus, the assembly unanimously approved the 2018 AFS, to wit:

#### 517 G.A. RESOLUTION NO. 05 S. 2019 518 BE IT RESOLVED, AS IT IS HEREBY RESOLVED, that the Audited 519 Financial Statements of 1 Cooperative Insurance System of the Philippines Life 520 and General Insurance (1CISP) for Calendar Year ended December 31, 2018, as 521 522 presented to, and discussed by, the General Assembly, 523 BE, AS IT IS HEREBY, APPROVED. 524 525 X. APPROVAL OF THE AUDIT COMMITTEE REPORT FOR THE YEAR 2018 526 527 Ms. Wilma L. Gidaya, Chairperson of the Audit Committee, presented the report of the committee 528 529 under page 80 of the Annual Report. The extent of their audit covered 1CISP's operations for year 2018, which includes but was not limited to audit of cash receipts, cash counts, and minutes of 530 531 meetings of the Board of Directors. She said that the Audit Committee had also discussed its audit 532 findings and recommendations to management which the latter already acted upon. 533 534 No objection or question was raised therein, hence, Ms. Miriam Lajon of Abra Diocesan Teachers 535 and Employees MCP moved for the approval of the report of Audit Committee, duly seconded by Fernanda Maliksi of Talibon Credit Cooperative. Thus, the following Resolution was approved, to 536 537 538 G.A. RESOLUTION NO. 06 S. 2019 539 BE IT RESOLVED, AS IT IS HEREBY RESOLVED, that the report of the 540 Audit Committee on the financial and operations performances of 1CISP for 541 Calendar Year 2018, as presented and discussed, 542 543 544 BE, AS IT IS HEREBY ACCEPTED AND APPROVED. 545 546 XI. APPROVAL OF DISTRIBUTION OF NET SURPLUS FOR THE YEAR 2018 547 President Miclat presented the following allocation of net surplus for Calendar Year 2018: 548 549 550 **NET SURPLUS** 216,078,247.00 551 552 ALLOCATION/DISTRIBUTION: DIVIDEND AND PATRONAGE/EXP. REFUND 553 168,541,033.00 78.00% 554 555 STATUTORY RESERVES: 556 General Reserve Fund 21,607,825.00 10.00% 8.00% Reserve for Education & Training 17,286,260.00 557 558 Community Development Fund 6, 482,347.00 3.00% Optional Fund 2,160,782.00 1.00% 559 560 Total: P216,078,247.00 561 562 DISTRIBUTION OF DIVIDEND AND PATRONAGE/EXPERIENCE REFUND: 563 DIVIDEND RATE 12.00% 564 PATRONAGE/EXPERIENCE REFUND RATE -565 7.19% 566 567 No question or comment was raised on the proposed allocation of net surplus, thus, Mr. Ernesto Victorino of Mandaluyong MPC moved for the approval of the aforesaid appropriations as presented 568 and discussed, which was severally seconded, thus, the following Resolution was adopted, to wit: 569 570 G.A. RESOLUTION NO. 07 S. 2019 571

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WHEREAS, as a result of the remarkable performance of 1 Cooperative

Insurance System of the Philippines Life and General Insurance (1CISP) on its

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operation for Calendar Year 2018, its Audited Financial Statements recorded a net surplus of Php 216,078,247.00;

WHEREAS, the Board of Directors in its financial report to the General Assembly recommended for the approval of the Member-Shareholders the allocation of net surplus which include statutory/mandatory reserves, land acquisition and building improvement and/or construction, patronage refund, experience refund and dividend for preferred and common shares,

WHEREFORE, FOREGOING PREMISES CONSIDERED, BE IT RESOLVED, AS IT IS HEREBY RESOLVED, that 1 CISP General Assembly approved the abovementioned distribution of net surplus as presented and discussed and the following appropriations for dividend, patronage refund, and experience refund for the year ended December 31, 2018, to wit:

RESOLVED FURTHER, that the distribution of cash dividend to 1CISP member-shareholders shall take effect immediately upon approval by the Insurance Commission of the allocation of net surplus.

BE, AS IT IS HEREBY, APPROVED.

#### 596 XII. PROPOSED BUDGET FOR THE YEAR 2019

#### 1 COOPERATIVE INSURANCE SYSTEM OF THE PHILIPPINES LIFE AND GENERAL **INSURANCE PROPOSED BUDGET FOR 2019**

#### STATEMENT OF OPERATION

	IAILLIVILI	VI OI OI LIM	11011			1
ACTUAL.						
2018	VA	BUDGET 2018	VA	VARIANCE		VA
						31%
779,904,306	110.85%	719,300,000	106.94%	60,604,306	944,900,000	111.10%
(76,368,594)	9.79%	(46,700,000)	6.49%	(29,668,594)	(94,400,000)	9.99%
703,535,712	100.00%	672,600,000	100.00%	30,935,712	850,500,000	100.00%
38,845,291	5.52%	25,300,000	3.76%	13,545,291	32,900,000	3.86%
3,783,227	0.54%	1,100,000	0.16%	2,683,227	1,400,000	0.16%
746,164,230	106.06%	699,000,000	103.93%	47,164,230	884,800,000	104.03%
SES						
67,300,000	9.57%	67,300,000	10.01%	-	85,100,000	10.00%
247,156,033	35.13%	220,200,000	32.74%	26,956,033	280,700,000	33.00%
314,456,033	44.70%	287,500,000	42.74%	26,956,033	365,800,000	43.01%
115,199,015	16.37%	107,600,000	16.00%	7,599,015	136,000,000	15.99%
59,035,907	8.39%	66,600,000	9.47%	(7,564,093)	78,600,000	9.24%
3,789,446	0.54%	4,700,000	0.67%	(910,554)	5,700,000	0.67%
4,500,682	0.64%	9,000,000	1.28%	(4,499,318)	11,100,000	1.31%
2,667,467	0.38%	2,500,000	0.36%	167,467	3,300,000	0.39%
3,711,142	0.53%	3,500,000	0.50%	211,142	4,500,000	0.53%
3,337,117	0.47%	3,000,000	0.43%	337,117	4,000,000	0.47%
1,718,090	0.24%	1,600,000	0.23%	118,090	2,100,000	0.25%
	ACTUAL 2018  779,904,306  (76,368,594)  703,535,712  38,845,291  3,783,227  746,164,230  SES  67,300,000  247,156,033  314,456,033  115,199,015  59,035,907  3,789,446  4,500,682  2,667,467  3,711,142  3,337,117	ACTUAL 2018 VA  779,904,306 110.85%  (76,368,594) 9.79%  703,535,712 100.00%  38,845,291 5.52% 3,783,227 0.54%  746,164,230 106.06%  SES  67,300,000 9.57%  247,156,033 35.13%  314,456,033 44.70%  115,199,015 16.37% 59,035,907 8.39%  3,789,446 0.54% 4,500,682 0.64% 2,667,467 0.38%  3,711,142 0.53% 3,337,117 0.47%	ACTUAL 2018         VA         BUDGET 2018           779,904,306         110.85%         719,300,000           (76,368,594)         9.79%         (46,700,000)           703,535,712         100.00%         672,600,000           38,845,291         5.52%         25,300,000           3,783,227         0.54%         1,100,000           746,164,230         106.06%         699,000,000           SES         67,300,000         9.57%         67,300,000           247,156,033         35.13%         220,200,000           314,456,033         44.70%         287,500,000           115,199,015         16.37%         107,600,000           59,035,907         8.39%         66,600,000           3,789,446         0.54%         4,700,000           4,500,682         0.64%         9,000,000           2,667,467         0.38%         2,500,000           3,711,142         0.53%         3,500,000           3,337,117         0.47%         3,000,000	2018         VA         BUDGET 2018         VA           779,904,306         110.85%         719,300,000         106.94%           (76,368,594)         9.79%         (46,700,000)         6.49%           703,535,712         100.00%         672,600,000         100.00%           38,845,291         5.52%         25,300,000         3.76%           3,783,227         0.54%         1,100,000         0.16%           746,164,230         106.06%         699,000,000         103.93%           8ES         67,300,000         9.57%         67,300,000         10.01%           247,156,033         35.13%         220,200,000         32.74%           314,456,033         44.70%         287,500,000         42.74%           115,199,015         16.37%         107,600,000         16.00%           59,035,907         8.39%         66,600,000         9.47%           3,789,446         0.54%         4,700,000         0.67%           4,500,682         0.64%         9,000,000         1.28%           2,667,467         0.38%         2,500,000         0.36%           3,711,142         0.53%         3,500,000         0.43%           3,337,117         0.47%         3,	ACTUAL 2018         VA         BUDGET 2018         VA         VARIANCE           779,904,306         110.85%         719,300,000         106.94%         60,604,306           (76,368,594)         9.79%         (46,700,000)         6.49%         (29,668,594)           703,535,712         100.00%         672,600,000         100.00%         30,935,712           38,845,291         5.52%         25,300,000         3.76%         13,545,291           3,783,227         0.54%         1,100,000         0.16%         2,683,227           746,164,230         106.06%         699,000,000         10.393%         47,164,230           SES         67,300,000         9.57%         67,300,000         10.01%         -           247,156,033         35.13%         220,200,000         32.74%         26,956,033           314,456,033         44.70%         287,500,000         42.74%         26,956,033           115,199,015         16.37%         107,600,000         16.00%         7,599,015           59,035,907         8.39%         66,600,000         9.47%         (7,564,093)           3,789,446         0.54%         4,700,000         0.67%         (910,554)           4,500,682         0.64% <td< td=""><td>ACTUAL 2018         VA         BUDGET 2018         VA         VARIANCE 2019         PROPOSED BUDGET 2019 21%           779,904,306         110.85%         719,300,000         106.94%         60,604,306         944,900,000           (76,368,594)         9.79%         (46,700,000)         6.49%         (29,668,594)         (94,400,000)           703,535,712         100.00%         672,600,000         100.00%         30,935,712         850,500,000           38,845,291         5.52%         25,300,000         3.76%         13,545,291         32,900,000           3,783,227         0.54%         1,100,000         0.16%         2,683,227         1,400,000           746,164,230         106.06%         699,000,000         10.01%         -         85,100,000           5ES         67,300,000         32.74%         26,956,033         280,700,000           314,456,033         44.70%         287,500,000         42.74%         26,956,033         280,700,000           115,199,015         16.37%         107,600,000         16.00%         7,599,015         136,000,000           59,035,907         8.39%         66,600,000         9.47%         (7,564,093)         78,600,000           4,500,682         0.64%         9,000,000</td></td<>	ACTUAL 2018         VA         BUDGET 2018         VA         VARIANCE 2019         PROPOSED BUDGET 2019 21%           779,904,306         110.85%         719,300,000         106.94%         60,604,306         944,900,000           (76,368,594)         9.79%         (46,700,000)         6.49%         (29,668,594)         (94,400,000)           703,535,712         100.00%         672,600,000         100.00%         30,935,712         850,500,000           38,845,291         5.52%         25,300,000         3.76%         13,545,291         32,900,000           3,783,227         0.54%         1,100,000         0.16%         2,683,227         1,400,000           746,164,230         106.06%         699,000,000         10.01%         -         85,100,000           5ES         67,300,000         32.74%         26,956,033         280,700,000           314,456,033         44.70%         287,500,000         42.74%         26,956,033         280,700,000           115,199,015         16.37%         107,600,000         16.00%         7,599,015         136,000,000           59,035,907         8.39%         66,600,000         9.47%         (7,564,093)         78,600,000           4,500,682         0.64%         9,000,000

Officers Honorarium	2,658,202	0.38%	2,500,000	0.36%	158,202	3,900,000	0.46%
and Allowance	_,000,202	0.0070		0.0079	100,202	3,300,000	0.1070
Conference and Sales	3,018,753	0.43%	2,800,000	0.40%	218,753	3,700,000	0.44%
Meeting	, ,				ĺ		
Representation and Entertainment	1,753,452	0.25%	2,100,000	0.30%	(346,548)	2,500,000	0.29%
Membership and Association Dues	257,931	0.04%	1,000,000	0.14%	(742,069)	900,000	0.11%
<b>Board Meeting Expenses</b>	1,828,983	0.26%	2,300,000	0.33%	(471,017)	3,900,000	0.46%
General Assembly Expenses	3,377,708	0.48%	3,500,000	0.50%	(122,292)	5,000,000	0.59%
Provisions	4,598,535	0.65%	1,000,000	0.14%	3,598,535	1,000,000	0.12%
Advertising/Donation Expenses	2,262,142	0.32%	1,800,000	0.26%	462,142	3,000,000	0.35%
Business Development Expenses	1,144,668		-	0.00%	1,144,668	1,200,000	0.14%
General and administrative expenses	770,709	0.11%	800,000	0.11%	(29,291)	1,600,000	0.19%
•	530,085,983	75.35%	503,800,000	74.90%	26,285,983	637,800,000	74.99%
Excess (Deficiency) Of Revenue Over Expenses	216,078,247	30.71%	195,200,000	29.02%	20,878,247	247,000,000	29.04%
Other Comprehensive Income							
			-		-	-	
Total Comprehensive Income (Loss) For The Year	216,078,247		195,200,000		20,878,247	247,000,000	

# 1 Cooperative Insurance System of the Philippines 2019 Capital Outlay

	Amount	Qty	Amount
Computer/IT Equipment			
Desktop/Laptop	40,000.00		
Head Office (Vacant Position)		10	400,000
Branch Office		8	320,000
Printer	10,000.00		
Head Office		5	50,000
Branch Office		2	20,000
Regions		5	50,000
Router	10,000.00	3	30,000
Software for ICARD			250,000
Projector	50,000.00	4	200,000
Sophos Cloud Endpoint Protection Advance (Anti-virus)			200,000
Integrated Software (Branch Office & Non Life)			3,000,000
Server	300,000.00		
Head Office		2	600,000
Branch Office		<u>3</u>	900,000
Sub-Total			6,020,000
Office Equipment			
Aircon (inverter)			
Head Office	70,000.00	7	490,000
Branch Office	70,000.00	6	420,000
Regional Office	70,000.00	3	210,000
Emergency Light	5,000.00	11	55,000
Photocopying machine			
Head Office		1	100,000
Branch Office	100,000.00	3	300,000
Sub-Total			1,575,000
Head Office (for the new building)			32,000,000.00

Branch Office (for the newly renovated building) <b>Sub-Total</b>	Amount	Qty 3	Amount 3,000,000.00 35,000,000.00
	Amount	Qty	Amount
Regional Office			
Clerical Office Chair w/ arm	4,000.00	14	56,000.00
Executive Chair w/ arm	3,000	14	42,000.00
Pedestal Cabinet Model	6,000	14	84,000.00
Cubicle Table	9,000	14	126,000.00
Steel Cabinet Brown	13,000	14	182,000.00
Visitor Chair Black Lobby	2,000	14	28,000.00
Folding Table	3,000	4	12,000.00
Records Cabinet OD:96 Hx42 Wx16D	21,000	14	294,000.00
Sub-Total			824,000.00
Land/Building/Improvements			
Land			80,000,000.00
Head Office (newly acquired land) Construction of Building (Balance)			150,000,000.00
Head Office (newly acquired land) Interior Designer			6,000,000.00
Branch Office (CDO) Renovation of Building			16,000,000.00
Branch Office (Davao) Acquired land & Bldg. Renovation of Building			5,000,000.00 15,000,000.00
Branch Office (Visayas) Acquired land & Bldg. Renovation of Building			5,000,000.00 15,000,000.00
Sub-Total			292,000,000.00

#### **Questions and Discussions:**

Mr. Daba raised his concerned as there is an increase in expenses for governance, officer's honorarium, travels, representation expenses and board meeting expenses. He suggested that the expenses for the following may be brought down a bit and increase the budget for claims.

**TOTAL** 

335,419,000.00

Chairperson Evangelista acknowledged the concern and explained the increase in expenses. Due to the organizations fast growth, the Board needs to catch up and increase its productivity compared before. The Board wants to clear out that as the organization grows, expenses are also expected to increase, and as a result, the revenue grows due to the increase of members. The Chairperson clarified that 1CISP is not a social organization, it is a business.

Ms. Amelita Lachica of Zamboanga Social Welfare and Devt. MPC, suggested the increase of honorarium for the Board of Directors due to the great performance of the cooperative. It was noted by the Board and recommended it to be discussed in the future.

Ms. Lolita Sarmiento of Talisayon MPC moved for the approval of the aforesaid appropriations as presented and discussed, which was severally seconded. With that, the general assembly unanimously approved the proposed budget. Thus, the following Resolution was adopted, to wit:

627	
628	G.A. RESOLUTION NO. 08 S. 2019
629	
630	BE IT RESOLVED, AS IT IS HEREBY RESOLVED, that the proposed Budget
631	for Calendar Year 2019 as presented to, and deliberated on, by the General
632	Assembly of 1 Cooperative Insurance System of the Philippines Life and
633	General Insurance (1CISP),
634	
635	BE, AS IT IS HEREBY, APPROVED.
636	22,110 11 10 1121122 1,111 110 + 22 +
637	XIII. APPOINTMENT OF EXTERNAL AUDITOR FOR THE YEAR 2019
638	AMI, THE OR CHILDREN TO BE THE TERM 2017
639	On the recommendation of the Board and management, Ms. Yolanda Briones of Banapra Devt.
640	Cooperative moved for the approval to retain the external audit services of Reyes Tacandong & Co. as
641	1CISP's external auditor for Calendar Year 2019, duly seconded severally, thus, the following
642	
643	Resolution was adopted, to wit:
	C A DECOLUEIONINO 00 C 2010
644	G.A. RESOLUTION NO. 09 S. 2019
645	DE IT DECOLVED AC IT IC HEDERY DECOLVED that I Commented
646	BE IT RESOLVED, AS IT IS HEREBY RESOLVED, that 1 Cooperative
647	Insurance System of the Philippines Life and General Insurance (1CISP),
648	re-engage the audit services of Reyes Tacandong & Co. as 1CISP's Independent
649	Auditors for Calendar Year 2019,
650	
651	BE, AS IT IS HEREBY, APPROVED.
652	
653	XIV. PROPOSED AMENDMENTS TO THE ARTICLES OF COOPERATION (AC) AND BY-LAWS
654	(BL) OF 1CISP
655	
656	Co-op Secretary, Atty. Manzanares, grouped the proposed amendments presentation into three (3)
657	types. First type of amendment is due to the format requirement of CDA in line with CDA's model
658	Bylaws. Second is to conform to the provisions of RA 9520. Third is mainly clerical corrections, spellings
659	and stylistics. As we change and correct the format and typographical errors, we adjusted the
660	numbering and/or labeling of some items. The amendment with regards the increase in capitalization,
661	is a must. Due to the growth of 1CISP, there is a need to increase the authorized capital stock to support
662	the plans for 2019.
663	
664	The following are the provisions in the AC and BL for amendments:
665	
666	I. ARTICLES OF COOPERATION
667	
668	Amended Articles of Cooperation
669	of the
670	1 Cooperative Insurance System of the Philippines
671	Life and General Insurance
672	
673	KNOW ALL MEN BY THESE PRESENTS:
674	
675	We, the undersigned, of legal age, citizens and residents of the Philippines, duly authorized
676	representative of our respective cooperatives, all of legal age and Filipino citizens, this 25th day of
677	January, 1974, in Quezon City, voluntarily associated ourselves together to form, <u>A SECONDARY</u>
678	<u>COOPERATIVE</u> , under the laws of the Republic of the Philippines.
679	20012212, and the mill of the republic of the finispines.
680	AND WE HEREBY CERTIFY:
681	AND METHICLET CENTH 1.
682	ARTICLE I
683	NAME OF THE FEDERATION
-000	14AMIL OF THE LEVERALION

xxxx

	ARTICLE II PURPOSES
xxxx	
	ARTICLE III GOALS
	OALS OF THE SYSTEM ARE TO HELP IMPROVE THE QUALITY OF SERVICES ILIATES AND IN FURTHERANCE THERETO SHALL AIM:
RA 9520 TH	RY ON ANY COOPERATIVE ENTERPRISE AUTHORIZED UNDER ARTICLE 6 OF IAT COMPLEMENTS, AUGMENT, SUPPLEMENTS BUT DOES NOT CONFLICT, WITH NOR SUPPLANT THE BUSINESS OR ECONOMIC ACTIVITIES OF ITS S.
B. TO CAR	RY ON, ENCOURAGE AND ASSIST EDUCATIONAL AND ADVISORY WORK ITS AFFILIATE COOPERATIVES;
ECONOMY FACILITAT	DER SERVICES DESIGNED TO ENCOURAGE SIMPLICITY, EFFICIENCY, AND IN THE CONDUCT OF THE BUSINESS OF ITS AFFILIATES AND TO THE THE IMPLEMENTATION OF THEIR BOOKKEEPING, ACCOUNTING, AND STEMS AND PROCEDURES;
	TT, PUBLISH, AND CIRCULATE ANY NEWSPAPER OR OTHER PUBLICATION IN REST OF ITS AFFILIATES AND ENTERPRISES;
E. TO CO	OORDINATE AND FACILITATE THE ACTIVITIES OF ITS AFFILIATE TIVES;
COOPERA	TER INTO JOINT VENTURES WITH NATIONAL OR INTERNATIONAL IVES IN THE MANUFACTURE AND SALE OF PRODUCTS AND/OR SERVICES IILIPPINES AND ABROAD; AND
G. TO PER OBJECTIVE	FORM SUCH OTHER FUNCTIONS AS MAY BE NECESSARY TO ATTAIN ITS
	ARTICLE IV POWERS AND CAPACITIES
	THE POWERS, RIGHTS AND CAPACITIES OF THE SYSTEM ARE THOSE ED UNDER ARTICLE 9 OF REPUBLIC ACT 9520.
A. TO THE	EXCLUSIVE USE OF ITS REGISTERED NAME;
B. TO SUE	AND BE SUED;
C. OF SUC	CESSION;
	MEND ITS ARTICLES OF COOPERATION IN ACCORDANCE WITH THE NS OF RA 9520;
	PT BYLAWS NOT CONTRARY TO LAW, MORALS OR PUBLIC POLICY, AND TO ND REPEAL THE SAME IN ACCORDANCE WITH RA 9520;
MORTGAC THE TRAI REASONAL	CHASE, RECEIVE, TAKE OR GRANT, HOLD, CONVEY, SELL, LEASE, PLEDGE, GE, AND OTHERWISE DEAL WITH SUCH REAL AND PERSONAL PROPERTY AS NSACTION OF THE LAWFUL AFFAIRS OF THE COOPERATIVE MAY BLY AND NECESSARILY REQUIRE, SUBJECT TO THE LIMITATIONS FOR BY LAW AND THE CONSTITUTION:

744	
745	G. TO ENTER INTO DIVISION, MERGER, OR CONSOLIDATION, AS PROVIDED UNDER
746	RA 9520;
747	
748	H. TO AVAIL OF LOANS, BE ENTITLED TO CREDIT AND TO ACCEPT AND RECEIVE
749	GRANTS, DONATIONS AND ASSISTANCE FROM FOREIGN AND DOMESTIC SOURCES
750	SUBJECT TO THE CONDITIONS OF SAID LOANS, CREDITS, GRANTS, DONATIONS OR
751	ASSISTANCE THAT WILL NOT UNDERMINE THE AUTONOMY OF THE COOPERATIVE.
751 752	THE AUTHORITY, UPON WRITTEN REQUEST, SHALL PROVIDE NECESSARY
752 753	ASSISTANCE IN THE DOCUMENTARY REQUIREMENTS FOR THE LOANS, CREDIT,
753 754	GRANTS, DONATIONS AND OTHER FINANCIAL SUPPORT;
75 <del>4</del> 755	GRANTS, DONATIONS AND OTHER FINANCIAL SUFFORT;
	I TO AVAIL DEFENDENTIAL DIGITS CDANTED TO COORDATIVES LINDED DA 7160
756 757	I. TO AVAIL PREFERENTIAL RIGHTS GRANTED TO COOPERATIVES UNDER RA 7160,
757	OTHERWISE KNOWN AS THE LOCAL GOVERNMENT CODE, AND OTHER LAWS,
758	PARTICULARLY THOSE IN THE GRANT OF FRANCHISES TO ESTABLISH, CONSTRUCT,
759	OPERATE AND MAINTAIN FERRIES, WHARVES, MARKETS OR SLAUGHTERS HOUSES
760	AND TO LEASE PUBLIC UTILITIES, INCLUDING ACCESS TO EXTENSION AND ON-SITE
761	RESEARCH SERVICES AND FACILITIES RELATED TO AGRICULTURE AND FISHERY
762	ACTIVITIES; AND
763	
764	J. TO EXERCISE SUCH OTHER POWERS GRANTED UNDER RA 9520 OR NECESSARY TO
765	CARRY OUT ITS PURPOSES AS STATED IN THIS ARTICLES OF COOPERATION.
766	
767	ARTICLE V
768	TERM OF EXISTENCE
769	XXXX
770	
771	ARTICLE VI
772	AREA OF OPERATION
773	XXXX
774	AAAA
775	ARTICLE VII
776	NAME AND ADDRESS OF COOPERATORS
770 777	
777 778	XXXX
	A DELOI E VIII
779	ARTICLE VIII
780	COMMON BOND OF MEMBERSHIP
781	
782	THE SYSTEM IS COMPOSED OF DULY REGISTERED COOPERATIVES IN THE
783	PHILIPPINES, WILLING TO PATRONIZE THE SERVICES OF THE SYSTEM, AND
784	POSSESS ALL THE QUALIFICATIONS AND NONE OF THE DISQUALIFICATIONS
785	PROVIDED FOR IN THE BY-LAWS.
786	
787	ARTICLE IX
788	BOARD OF DIRECTORS
789	Xxxx
790	
791	ARTICLE X
792	CAPITALIZATION
793	
794	The capital stock of this System is <b>FOUR BILLION PESOS</b> (Php <b>4,0</b> 00,000,000.00) divided
	into:
796	
797	A. THREE BILLION SEVEN HUNDRED FIFTY MILLION PESOS (Php 3,750,000,000.00)
797 798	
	worth of common shares or equivalent to 37,500,000 shares with par value of Php 100
799	per share. Common shares shall be issued only to regular members; and
800	n.
801	B. xxxx
802	

803		ARTICLE XI
804		SUBSCRIBED SHARE CAPITAL
805		
806		ount of capital stock which has been actually subscribed is <b>ONE BILLION FOUR</b>
807		NINETY TWO MILLION TWO HUNDRED THIRTY THREE THOUSAND TWENTY
808	TWO AND	83/100 (P1,492,233,022.83) and hereto attached as Annex "G" the list of member-
809	cooperatives	which have subscribed for the number of shares and the amount of their capital stock.
810	_	
811	xxxx	
812		ARTICLE XII
813		PAID-UP SHARE CAPITAL
814	xxxx	
815		ARTICLE XIII
816		ARBITRAL CLAUSE
817	xxxx	<del></del>
818	70,000	
819	BE IT KNOW	N THAT:
820	DL II KNOW	IV III/II.
821	xxxx	
822	AAAA	
823		
824	II. BY-LAWS	
825	II. DI-LAVVO	Amondod Pre Jares
825 826		Amended By-laws of
827		1 Cooperative Insurance System of the Philippines
828		Life and General Insurance
829	TOTOTAL AT	I MENI DA GUEGE DECENTE
830	KNOW AL	L MEN BY THESE PRESENTS:
831		
832	XXXX	APETOTE
833		ARTICLE I
834		POWERS AND PURPOSES
835	XXXX	ADTICLE II
836 837		ARTICLE II SHARES OF STOCK
	Castian 1	
838	Section 1.	XXXX
839	C1! 0	
840	Section 2.	<u>xxxx</u>
841		
842	XXXX	
843		
844	XXXX	
845	G 4 5	
846	Section 3.	XXXX
847		
848		A DETECT TO THE
849		ARTICLE III
850		MEMBERSHIP
851	0 4 4	<b>36 1 11 12 12 1 1</b>
852	Section 1.	<u>Membership.</u> - The following may qualify as regular members:
853	1 5 1	
854	1. Duly r	registered cooperatives and their federations or unions; and
855	0 5 1	
856		registered trade unions, federations and other non-government organizations with
857	cooperative	e orientation;
858		
859		

section shal natural pers	ASSOCIATE MEMBERS All members not falling under the immediately preceding the considered associate members, including policy holders of the System who alsons, who may be accepted as associate members, subject to such rules and regulation by the Board of Directors.
	B. REQUIREMENTS FOR MEMBERSHIP - A MEMBER MUST HAVE COMPLIE FOLLOWING REQUIREMENTS:
a.	APPROVED APPLICATION OF MEMBERSHIP;
b.	BOARD RESOLUTION INDICATING MEMBERSHIP AND SHARE CAPITAL CONTRIBUTION TO THIS FEDERATION;
c.	CERTIFICATION OF LINE OF BUSINESS ACTIVITIES ENGAGED IN; AND
d.	SUBSCRIBED AND PAID REQUIRED MINIMUM SHARE CAPITAL AND MEMBERSHIP FEE.
FOR MEMI	BERSHIP SHALL SUBSCRIBE AT LEAST ONE THOUSAND (1,000) SHARES AN VALUE OF AT LEAST ONE HUNDRED (100) SHARES UPON APPROVAL OF I' HIP.
Section <u>5</u> .	Rights, Privileges, and Limitations of Members. xxxx
Section <u>6</u> .	<u>Liability of Members.</u> – xxxx
Section 7.	Withdrawal xxxx
Section <u>8</u> .	Expulsion xxxx
Section <u>9</u> .	<u>Death, Dissolution, Liquidation, Insolvency, or Inactivity.</u> - xxxx
Section <u>10</u> .	Appraisal and Payment of Member's Interest Upon Termination of Membership
	ARTICLE IV BOARD OF DIRECTORS
Section 1. STRATEGI	
<u>ACTIVITIE</u>	S OF THE SYSTEM.
XXXX	
organization System and organization or influence	Independent Director. — An independent director is a person whose cooperative in he/she is representing must not own a substantial share in the capital stock of the who is not affiliated with any other cooperative, union, federation, or other the activities of which and/or his/her affiliations therein might significantly interfer his/her independent judgment, or give rise to a conflict of interest, in carrying the sand responsibilities as an independent director for the exclusive benefit of the System also:
<u>TI</u> <u>D</u> 1	NOT OR WAS NOT A REGULAR DIRECTOR, OFFICER OR EMPLOYEE OF HE SYSTEM, ITS SUBSIDIARIES, AFFILIATES OR RELATED COMPANIES URING THE PAST THREE (3) YEARS COUNTED FROM THE DATE OF HIS LECTION/APPOINTMENT;

918	
919	b) xxxx
920	
921	c) xxxx
922	
923	d) IS NOT AN OWNER OF MORE THAN 2/100 of 1% OF THE OUTSTANDING
924	SHARES THE COOPERATIVE WITH SHARES OF STOCK SUFFICIENT TO
925	ELECT ONE (1) SEAT IN THE BOARD OF DIRECTORS OF THE COVERED
926	ENTITY, OR IN ANY OF ITS RELATED COMPANIES OR OF ITS MAJORITY
927	COOPAERTIVE SHAREHOLDERS;
928	
929	e) <u>IS NOT A RELATIVE BY AFFINITY OR CONSAGUINITY WITHIN THE</u>
930	FOURTH (4TH) DEGREE OF A DIRECTOR, OFFICER, OR STOCKHOLDER
931	HOLDING SHARES OF STOCK SUFFCIENT TO ELECT ONE (1) SEAT IN THE
932	BOARD OF THE COVERED ENTITY OR ANY OF ITS RELATED COMPANIES
933	OR OF ANY OF ITS SUBSTANTIAL STOCKHOLDERS; AND
934	
935	f) IS NOT OR WAS NOT RETAINED AS PROFESSIONAL ADVISER, AUDITOR,
936	CONSULTANT, AGENT OR COUNSEL OF THE COVERED ENTITY, ANY OF
937	ITS RELATED COMPANIES OR ANY OF ITS SUBSTANTIAL
938	SHAREHOLDERS, EITHER IN HIS PERSONAL CAPACITY OR THROUGH
939	HIS FIRM DURING THE PAST THREE (3) YEARS COUNTED FROM THE
940	DATE OF HIS ELECTION/APPOINTMENT
941	
942	Section 2-C. QUALIFICATIONS OF AN INDEPENDENT DIRECTOR AN INDEPENDENT
943	<b>DIRECTOR SHALL HAVE THE FOLLOWING MINIMUM QUALIFICATIONS:</b>
944	
945	1. HE SHALL BE AT LEAST A COLLEGE GRADUATE OR HE SHALL HAVE
946	BEEN ENGAGED OR EXPOSED TO THE BUSINESS OF THE COOPERATIVE
947	FOR AT LEAST FIVE (5) YEARS; AND
948	
949	2. HE SHALL POSSESS PROVEN INTEGRITY, PROBITY AND INDEPENDENCE.
950	
951	<b>Section 2-</b> <u>D</u> . <u>Disqualifications of Directors.</u> - The following are disqualified to become directors:
952	
953	a. xxxx
954	
955	b. xxxx
956	
957	xxxx
958	
959	Section 3-A. TERM LIMIT OF INDEPENDENT DIRECTORS. AN INDEPENDENT DIRECTOR
960	SHALL SERVE FOR A MAXIMUM CUMULATIVE TERM OF NINE (9) YEARS.
961	
962	A NEWLY ELECTED INDEPENDENT DIRECTOR SHALL SERVE 5 CONSECUTIVE YEARS.
963	
964	AFTER COMPLETION OF THE FIVE-YEAR SERVICE, AN INDEPENDENT DIRECTOR HAS
965	TO UNDERGO COOLING OFF PERIOD OF TWO (2) YEARS.
966	
967	xxxx
968	
969	An independent director re-elected after the cooling-off period can serve for another FOUR (4)
970	CONSECUTIVE YEARS. After serving for A TOTAL OF 9 YEARS ON AGGREGATE, the
971	independent director shall be perpetually <b>BANNED</b> from being elected as such by the 1CISP,
972	HOWEVER, MAY CONTINUE THEREIN AS A NON-INDEPENDENT DIRECTOR.
973	
974	xxxx
975	

976 977	Section 5	. Vacancies A vacancy in the position of director may occur by:
978	2	avaigation of tarms
	a.	expiration of term;
979 980	l <sub>a</sub>	death;
	b.	death,
981		
982	C.	resignation;
983		
984	d.	removal from office for lawful or authorized causes;
985		
986	e.	incapacity;
987	C	
988	f.	withdrawal of his/her representative capacity by the concerned member-organization;
989		and/or
990		
991	g.	the inactivity, dissolution, expulsion, or suspension of voting rights of the organization
992		he/she represents.
993		
994		CY OCCURING IN THE BOARD OF DIRECTORS, EXCEPT AS MENTIONED IN
995	<u>PARAGE</u>	RAPH (A) ABOVE,
996		
997		MAY BE FILLED-UP BY A MAJORITY VOTE OF THE REMAINING
998		DIRECTORS,
999		
1000		IF STILL CONSTITUTING A QUORUM; OTHERWISE, SUCH VACANCY
L001		SHALL BE FILLED BY THE GENERAL ASSEMBLY IN A REGULAR OR
L002		SPECIAL MEETING CALLED FOR THE PURPOSE. THE ELECTED DIRECTOR
L003		SHALL SERVE ONLY FOR THE UNEXPIRED TERM OF HIS PREDECESSOR
L004		IN OFFICE.
1005		
L006		IN THE EVENT THAT THE GENERAL ASSEMBLY FAILED TO MUSTER A
L007		QUORUM TO FILL THE POSITIONS VACATED BY DIRECTORS WHOSE
1008		TERM HAVE EXPIRED AND SAID DIRECTORS REFUSE TO CONTINUE
L009		THEIR FUNCTIONS ON A HOLD-OVER CAPACITY, THE REMAINING
L010		MEMBERS OF THE BOARD TOGETHER WITH THE MEMBERS OF THE
L011		AUDIT COMMITTEE SHALL DESIGNATE, FROM THE QUALIFIED
L012		REGULAR MEMBERS OF THE GENERAL ASSEMBLY, THEIR
L013		REPLACEMENTS WHO SHALL SERVE TEMPORARILY AS SUCH UNTIL
L014		THEIR SUCCESSORS SHALL HAVE BEEN ELECTED AND QUALIFIED IN A
1015		REGULAR OR SPECIAL GENERAL ASSEMBLY MEETING CALLED FOR THE
1016		PURPOSE.
L017		
L018	2.	XXXX
L019		
L020	3.	XXXX
L021		
L022	4.	IF A VACANCY OCCURS IN ANY ELECTIVE COMMITTEE IT SHALL BE
L023		FILLED BY THE BOARD OF DIRECTORS WITH THE RECOMMENDATION
L024		OF THE REMAINING MEMBERS OF THE SAID COMMITTEE, IF STILL
L025		CONSTITUTING A QUORUM.
L026		
L027	Section 6.	XXXX
L028		
L029	Section 7.	XXXX
1030		
L031	Section 8.	XXXX
1032	,	

Section 9. xxxx

1034	Section 10. xxxx
1035	ARTICLE VI - A
1036	COMMITTEES
1037	
1038	XXXX
1039	
1040	Section 6. GENDER AND DEVELOPMENT COMMITTEE A GENDER AND DEVELOPMENT
1041	COMMITTEE IS HEREBY CREATED AND SHALL BE COMPOSED OF THREE (3) MEMBERS,
1042	PROVIDED THAT AT LEAST ONE MEMBER SHALL COME FROM THE BOARD. THE
1043	COMMITTEE SHALL ELECT FROM AMONG THEMSELVES A CHAIRPERSON. THE
1044	COMMITTEE MEMBERS SHALL HOLD OFFICE UNTIL REPLACED BY THE BOARD.
1045	COMMITTED MEMBERS OF THE BOMBS
1046	xxxx
1047	
1048	xxxx
1049	ARTICLE VIII
1050	RESERVES AND ALLOCATION OF SAVINGS
1051	RESERVES IN DIRECTION OF SHANGS
1052	Section 1. Reserves and Allocation of Savings. – xxxx
1053	Occurred and infocusion of our might
1053	A) <u>xxxx</u> .
1055	11) <u></u>
1056	D)
	B) <u>xxxx</u>
1057	
1058	C) xxxx
1059	D) Optional Fund. THE SYSTEM SHALL ALLOCATE A MAXIMUM OF SEVEN
1060	PERCENT (7%) FOR LAND BUILDING AND ANY OTHER NECESSARY FUND.
1061	
1062	XXXX
1063	ARTICLE IX
1064	DISSOLUTION AND LIQUIDATION
1065	
1066	Section 1. Dissolution and LiquidationThe dissolution and liquidation of the System shall be
1067	effected in the following manner:
1068	
1069	a) By resolution adopted and signed by at least THREE-FOURTHS (3/4) of all
1070	members entitled to vote in a regular or special meeting called for the purpose; and
1071	
1072	b) xxxx
1073	
1074	xxxx
1075	ARTICLE XI
1076	<u>AMENDMENTS</u>
1077	
1078	SECTION 1. AMENDMENTS THESE BY-LAWS MAY BE AMENDED,
1079	REPEALED, OR ALTERED, IN WHOLE OR IN PART, IN ANY GENERAL OR SPECIAL
1080	MEETING OF THE MEMBERS CALLED FOR THE PURPOSE BY A VOTE OF TWO-
1081	THIRDS (2/3) OF THE MEMBERS ENTITLED TO VOTE.
1082	
1083	XXXX
1084	
1085	Thereafter, Atty. Bleu Mendoza of Silangan MPC, clarified that under RA 9520, there's a need to have
1086	the approval of at least 2/3 of all members of a Cooperative. The question raised was, whether or not
1087	it is 2/3 of the membership or 2/3 of the authorized capital stockholders withholding rights.
1088	Chairperson Evangelista responded by confirming that it is 2/3 of the total shares. Co-op Secretary
1089	Atty. Manzanares confirmed that the total number of attendees in percentage is 83.11% which is more
1090	than 2/3. Atty. Mendoza, responded by thanking and affirming his trust and confidence to the Board
	-, c. 1mj. Hermon, responded by thinking and all think in the trust and confidence to the board

1091

of Directors of 1CISP.

Another concern was raised by Atty. Hernandez of Mapag-Ampon Parish MPC regarding the typographical errors and grammar corrections with the report. Atty. Manzanares assured that all typographical errors will be corrected and the submitted report will be free from any possible errors.

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Mr. Frederico Blanco of SAFRAGEMC raised his question regarding independent directorship with 1CISP. Atty. Manzanares explained that 1CISP is under two main regulatory bodies, namely Cooperative Development Authority (CDA) and Insurance Commission (IC). Under Circular letter 2018-36 of the Insurance Commission, we must follow the regulatory orders with regards independent directors. Mr. Blanco expressed his appreciation for his answered query and moved for the approval of the proposed amendments to the Articles of Cooperation and By-laws of 1CISP, duly seconded severally, thus, the following Resolution was adopted, to wit:

1102 1103

#### G.A. RESOLUTION NO. 10 S. 2019

1104 1105 1106

1107

1108

BE IT RESOLVED, AS IT IS HEREBY RESOLVED, that 1CISP membershareholders approved the proposed amendments to the Articles of Cooperation and By-laws of 1CISP, as presented,

1109 1110

#### BE, AS IT IS HEREBY, APPROVED.

1111

#### 1112 XV. APPROVAL OF FIVE-YEAR STRATEGIC PLAN (2019-2023)

1113 1114

1115

1116 1117

The Five-Year Strategic Plan for 2019 to 2023 was presented in a form of audio video presentation and its texts were printed on page 84 to 88 in the Annual Report. Chairman Evangelista explained that it has been the practice of the board and management to review the strategic plans yearly and revise the strategies based on the operating environment of 1CISP and how it will pursue the goals set therein.

1118 1119

#### 1CISP FIVE YEAR STRATEGIC PLAN

1120 1121

#### 2019 Strategies

1122 1123

#### **Financial Perspective**

_	Life		Non-Life	
Asset	2.71B	18% increase	423.57M	9% increase
Premium	944.90M	30% increase	88.00M	20% increase
Net Income	248.90M	27.01% increase	6.20M	463.64% increase

1124 1125

#### **Internal Business Process Perspective**

- 1126
- Strengthen Research and Development Team through Knowledge Management Strengthen Brand Positioning
- 1127 1128
- Implement New Distribution Channel (Koop Insurance Network)
- 1129
- Intensify 1CISP Investment Group
- 1130
- Implement new Integrated Management System (IMS)
- 1131
- Adopt Enterprise Risk Management (ERM) model for 1CISP Business Continuity Plan (BCP) Employer branding to become employee's choice
- 1132

1137

1138

1139 1140

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1142

1143

1144

1133 1134

#### **Customer Perspective**

- Establish new 1CISP Head Office (green building) and fully operating branch in Davao 1135
- Fully complement 1CISP regional offices 1136
  - Region 4 (Lucena or Calapan)
  - Region 8 (Tacloban City)
  - Region 9 (Zamboanga or Dipolog)
  - Region 12 (General Santos City)
  - Availability of wide range of selection of risk protection and mitigation solutions
    - Provide more accessibility to wide range of selection of risk protection and mitigation solutions through digital technology (website and IOS/android application)
    - Availability of new premium payment facility

- Implement newly approved Customer Service (Handling Objections) Manual include here social media strategies (contents strategy and response strategy)
  - Design and implement Customer Rewards System
  - Establish strong partnership with regulators

#### **Learning and Growth Perspective**

- Continuous learning and development of employees and agents through internal and external trainings as well as international trainings.
- Continuous capacity building of Board of Directors and Committee members regarding 1CISP business lines.
- Continuous capacity building of members during owners' forum and assembly meetings.
- Encourage and empower young leaders to play a role in coop movement through various activities
- Educational support to qualified employees thru enrolment in St. Mary's University of Canada

Note: Learning and growth is focused on holistic development to ensure optimum productivity (for employees and agents) and high retention.

#### 2020 Strategies

#### **Financial Perspective**

•	Life		Non-Life	
Asset	3.22B	19% increase	464.87M	10% increase
Premium	1.23B	30% increase	105.60M	20% increase
Net Income	324.50M	30.37% increase	7.5M	20.97% increase

#### **Internal Business Process Perspective**

- Preparation for ISO certification
- Explore other business lines outside of the core business

## **Customer Perspective**

- Utilize web application as part of Integrated Management System (IMS) to keep agents and customers updated of insurance applications
- Establish fully operating branch in Iloilo
- Form merger and alliances domestically

#### Learning and Growth Perspective

- Continuous learning and development of employees and agents through internal and external trainings as well as international trainings.
- Continuous capacity building of Board of Directors and Committee members regarding 1CISP business lines.
  - Continuous capacity building of members during owners' forum and assembly meetings.
  - Encourage and empower young leaders to play a role in coop movement through various activities

Note: Learning and growth is focused on holistic development to ensure optimum productivity (for employees and agents) and high retention.

#### 2021 Strategies

#### **Financial Perspective**

	Life		Non-Life	
Asset	3.89B	21% increase	514.67M	11% increase
Premium	1.60B	30% increase	126.80M	20% increase
Net Income	422.20M	30.11% increase	9.10M	21.33% increase

#### 1194 Internal Business Process Perspective

- Strong investment and asset management group
- Be ISO Certified (Actuarial and Reinsurance, Underwriting Department, Claims Department)

## Customer Perspective

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1241 1242

- Establish fully operating branch in North Luzon -Baguio Branch and La Union (Satellite Office)
- Promote 1CISP as an insurance of choice
- Scan opportunities in the ASEAN Market

# 12031204 Learning and Growth Perspective

- Continuous learning and development of employees and agents through internal and external trainings as well as international trainings.
- Continuous capacity building of Board of Directors and Committee members regarding 1CISP business lines.
- Continuous capacity building of members during owners' forum and assembly meetings.
- Encourage and empower young leaders to play a role in coop movement through various activities

Note: Learning and growth is focused on holistic development to ensure optimum productivity (for employees and agents) and high retention.

#### 2022 Strategies

#### **Financial Perspective**

	Life		Non-Life	
Asset	4.73B	22% increase	575.46M	12% increase
Premium	2.08B	30% increase	152.20M	20% increase
Net Income	549.10M	30.06% increase	11.00M	20.88% increase

#### **Internal Business Process Perspective**

• Be ISO Certified (other departments)

#### **Customer Perspective**

- Establish fully operating branch in South Luzon
- 1CISP is recognized as financially sustainable insurance cooperative
- Form alliances in the ASEAN Market

## Learning and Growth Perspective

- Continuous learning and development of employees and agents through internal and external trainings as well as international trainings.
- Continuous capacity building of Board of Directors and Committee members regarding 1CISP business lines.
- Continuous capacity building of members during owners' forum and assembly meetings.
- Encourage and empower young leaders to play a role in coop movement through various activities

Note: Learning and growth is focused on holistic development to ensure optimum productivity (for employees and agents) and high retention.

#### 2023 Strategies

#### **Financial Perspective**

I munciui I ciopective				
	Life		Non-Life	
Asset	5.80B	23% increase	647.81M	13% increase
Premium	2.70B	30% increase	182.70M	20% increase
Net Income	714.20M	30.07% increase	13.60M	23.67% increase

#### **Internal Business Process Perspective**

Be ISO Certified (Non-Life Division and 1CISP CDO Branch)

#### 

#### **Customer Perspective**

• Form partnerships in the ASEAN Market

## 

#### **Learning and Growth Perspective**

- Continuous learning and development of employees and agents through internal and external trainings as well as international trainings.
- Continuous capacity building of Board of Directors and Committee members regarding 1CISP business lines.
- Continuous capacity building of members during owners' forum and assembly meetings.
- Encourage and empower young leaders to play a role in coop movement through various

Note: Learning and growth is focused on holistic development to ensure optimum productivity (for employees and agents) and high retention.

#### **Questions and Discussions:**

Fr. Anton Pascual of Simbayanan ni Maria MPC asked the status of 1CISP and CLIMBS proposed merger. Chairperson Evangelista responded by saying that 1CISP is very positive in merging with CLIMBS. The Board even created a Merger Committee. 1CISP is very willing to continue talks with the possible merger with CLIMBS.

Thereafter, Ms. Amelita Lachica of Zamboanga Social Welfare Devt. MPC moved for the approval of the Five-Year Strategic Plan, duly seconded severally. With no further questions, the Assembly unanimously approved the Five-Year Strategic Plan for 2019 to 2023, thus, the following Resolution was adopted, to wit:

#### G.A. RESOLUTION NO. 11 S. 2019

**BE IT RESOLVED, AS IT IS HEREBY RESOLVED,** that the Five Year Strategic Plan for year 2019 to 2023 of 1 Cooperative Insurance System of the Philippines Life and General Insurance (1CISP), as presented and discussed,

#### BE, AS IT IS HEREBY, APPROVED

#### 1279 XVI. PRESENTATION OF ELECTION GUIDELINES

 Mr. Danilo M. Capili, Chairperson of the Election Committee (ELECOM), informed the general assembly that they will be voting for three (3) Board of Directors, one (1) Election Committee member and one (1) Audit Committee member. In compliance with the by-laws, the candidates must be physically present to qualify. Due to this requirement, Mr. Capili called on the candidates and confirmed their presence. Also, Mr. Capili clarified that the casting of votes will be in a "corporate cumulative" voting manner. For the Board Directorship, the elected candidates will serve for two (2) years until 2021.

#### Candidates for the Board Directorship:

- 1. Ms. Veronica Large of Xavier University Community Credit Cooperative (XUCCCO)
- 2. Mr. Nestor Ortigoza of King MPC
  - 3. Fr. Anton Pascual of Simbayanan ni Maria MPC
- 4. Engr. Raymond Salvador of San Dionisio Credit Cooperative

#### Candidates for Election Committee membership:

1. Frederico Blanco of San Francisco Growth Enhancement MPC (SAFRAGEMC)

#### Candidates for Audit Committee membership:

1. Marites Bartolome of Mariveles Public Market Development Cooperative

1301 1302	All candidates were present	and their campaign videos were presented to the General Assembly.			
	Accordingly Mr. Englowice	Plance of Can Evanciaca Covernment Employees MDC moved to			
1303	0,	Accordingly, Mr. Frederico Blanco of San Francisco Government Employees MPC moved to			
1304		election guidelines, which was severally seconded. No question or			
1305	*	thus, the assembly unanimously adopted the following Resolution, to			
1306	wit:				
1307		G.A. RESOLUTION NO. 12 S. 2019			
1308					
1309	BE IT RESOLV	YED, AS IT IS HEREBY RESOLVED, that 1CISP member-			
1310		proved presentation of election guidelines, as presented,			
1311	onur enterviers up	provou procedumient of election guidelines, de precedicus,			
1312	RE ACITICH	EREBY, APPROVED.			
1313	DE, A3 11 13 11	EREDI, AII ROVED.			
	VVII ELECTION OF BOARD O	E DIDECTORE AND COMMITTEE MEMBERS			
1314	AVII. ELECTION OF BOARD O	F DIRECTORS AND COMMITTEE MEMBERS			
1315					
1316	<del>-</del>	ection for the following vacant positions:			
1317		of the Board of Directors			
1318	<ul> <li>1 Members of the El</li> </ul>	ection Committee			
1319	<ul> <li>1 Members of the A</li> </ul>	udit and Inventory Committee			
1320		•			
1321	For Regular Members of th	e Board of Directors:			
	Name	Cooperative/Organization Represented			
	1. Veronica Large	Xavier University Community Credit Cooperative (XUCCCO)			
	2. Nestor Ortigoza	King MPC			
	3. Anton Pascual	Simbayanan ni Maria MPC			
4222	4. Raymond Salvador	San Dionisio Credit Cooperative			
1322	T 16 1 60 F1 0	G 144			
1323	For Members of the Electio				
	Name	Cooperative/Organization Represented			
	1. Frederico Blanco	San Francisco Growth Enhancement MPC (SAFRAGEMC)			
1324					
1325	For Members of the Audit a	and Inventory Committee:			
	Name	Cooperative/Organization Represented			
	1.Marites Bartolome	Mariveles Public Market Development Cooperative			
1326					
1327	XVIII. ANNOUNCEMENT OF	ELECTION RESULT BY THE ELECOM			
1328					
1329	After an hour, the ELECOM	announced and the result of the election, as follows:			
1330	•	· · · · · · · · · · · · · · · · · · ·			
1331	Regular Members of the Bo	pard of Directors			
1332	1. Nestor D. Ortigoza	4,139,474			
1333	2. Engr. Raymond Jose				
1334					
1335	4. Maria Veronica I. La	arge 142,067			
1336	D 1 M 1 44 FI				
1337	Regular Members of the El				
1338	<ol> <li>Frederico A. Blanco</li> </ol>	10,406,873			
1339					
1340	Regular Members of the A				
1341	<ol> <li>Marites M. Bartolon</li> </ol>	ne 10,406,873			
1342					
1343	Therefore, based on the fore	going the following are hereby declared winners and will assume their			
1344		ERS OF THE BOARD OF DIRECTORS for a period of two (2) years,			
1345	to wit:	1 (////			
1346	1.	Nestor D. Ortigoza			
1347	2.	Engr. Raymond Joseph L. Salvador			
1348	3.	Fr. Antonio CT. Pascual			
1340	<b>5.</b>	III I IIII CII I UUCUUI			

1350 1351 1352		Therefore, based on the foregoing the following are hereby declared winners and will assume their post as <b>REGULAR MEMBERS OF THE ELECTION COMMITTEE</b> , to wit:
1353 1354		• Frederico A. Blanco
1355 1356 1357		Therefore, based on the foregoing the following are hereby declared winners and will assume their post as <b>REGULAR MEMBERS OF THE AUDIT &amp; INVENTORY</b> , to wit:
1358		Marites M. Bartolome
1359		
1360 1361		After the proclamation of winners, Mr. Capili turned over the floor to Chairman Evangelista.
1362	YIY	NEW BUSINESS
1363	AIA.	NEW DOSINESS
1364		Chairperson Evangelista asked Atty. Manzanares if there are unfinished or new business.
1365		Chair person Evangensia asked Atty. Manzanares if there are diffinished of flew business.
1366		Atty. Manzanares confirmed that there is only one additional business to be discussed by President
1367		Roy S. Miclat regarding the Joint Communique of 1CISP and NATCCO.
1368		Noy 5. Whetat regarding the joint communique of relor that Wife co.
1369		Mr. Roy S. Miclat solicited a motion to authorize the Board and Management of 1CISP to start
1370		exploratory talks with NATCCO on possible consolidation efforts or any business undertaking.
1371		enployment with the cool of possible constitution errors of any custices arrange
1372		Accordingly, Ms. Amelita Lachica of Zamboanga Social Welfare Devt. MPC moved for the approval
1373		of the 1CISP - NATCCO Consolidation talks which was severally seconded. No question or
1374		objection was raised therein, thus, the assembly unanimously adopted the following Resolution, to
1375		wit:
1376		G.A. RESOLUTION NO. 13 S. 2019
1377		
1378		BE IT RESOLVED, AS IT IS HEREBY RESOLVED, that 1CISP member-
1379		shareholders approved the Board and Management to start consolidation
1380		talks with NATCCO,
1381		
1382		BE, AS IT IS HEREBY, APPROVED.
1383		
1384	XX.	ADJOURNMENT
1385		
1386		With no other matters to be discussed, the assembly meeting was adjourned at 2:01 p.m.
1387		
1388		
1389		Certified True and Correct:
1390		(1) 2 m 2
1391		
1392		ATTY: LYMAN A. MANZANARES
1393		So-operative Secretary
1394		Attested:
1395		Trade Police
1396 1397		BGEN. TEODOROP. EVANGELISTA (RET)
1398		Chairperson
1330		Cimi person