1 COOPERATIVE INSURANCE SYSTEM OF THE PHILIPPINES LIFE AND GENERAL INSURANCE (1 CISP)

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MINUTES OF THE MEETING 1CISP 47TH ANNUAL GENERAL ASSEMBLY Held on April 24, 2021

Via videoconference, per par. 1 of Memorandum Circular No. 2020-13

Attendees:

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- 1. 1CISP Member-Shareholders
- 2. Board of Directors
- 3. Cooperative Officers
- 4. Committee Members
- 5. Management and Staff
- 6. Sales and Marketing Team
- 7. External Auditor and guests

PART I - REGISTRATION

A. Registration of participants started at 8:00 a.m.

PART II – OPENING CEREMONIES

- A. Opening Prayer led by Ms. Leonila R. Medina, 1CISP Treasurer
- B. National Anthem (AVP and music-guided)
- C. Cooperative Pledge led by Ms. Madeline A. Lagazo, 1CISP Ethics Committee representing Claveria Grassroots MPC.
- D. Singing of 1CISP Hymn (AVP and music-guided)
- E. Acknowledgement of 1CISP member-shareholders, board of directors, cooperative officers, committee members, management and staff, sales and marketing team and guests.
- F. Presentation of House Rules (AVP and music-guided)
- G. Opening Remarks by Fr. Antonio Cecilio T. Pascual, 1CISP Chairperson.

PART III - BUSINESS PROPER

I. CALL TO ORDER

1CISP Chair Fr. Antonio Cecilio T. Pascual, called the meeting to order at 09:00a.m.

II. PROOF OF DUE NOTICE

As proof of due notice, Co-operative Secretary, Atty. Lyman A. Manzanares informed the general assembly that in compliance with the 1CISP By-Laws, the notice for the annual general assembly together with the agenda, minutes of the meeting of the last GA and other meeting materials were sent electronically to member-shareholders on March 15, 2021. Notice was also published in Philippine Star on **March 11, 2021** (GA Original Date) & **April 13, 2021** (Rescheduled Date), 11 days prior to this virtual general assembly.

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III. DETERMINATION OF QUORUM

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Atty. Manzanares certified that 1CISP is compliant with Article VI Section VI of the By-Laws wherein out of 2,958 member-shareholders representing 18,313,176 shares, there are 83 member-shareholders present representing 14,135,647 shares which is equivalent to 77.19% of the total capital shares of 1CISP. Accordingly, a quorum was present to hold the 47th Annual General Assembly.

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APPROVAL OF THE AGENDA FOR THE 47TH ANNUAL GENERAL IV. **ASSEMBLY**

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BGen. Lorenzo R. Sumicad AFP (Ret) of ACDI MPC, moved for the approval of the agenda, duly seconded by Mr. Nestor D. Ortigoza of King MPC. Thus, the following Resolution was adopted, to wit:

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G.A. RESOLUTION NO. 01 S. 2021

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BE IT RESOLVED, AS IT IS HEREBY RESOLVED that the agenda of today's 47th Annual General Assembly/Shareholders Meeting of 1 Cooperative Insurance System of the Philippines Life and General Insurance (1CISP) dated April 24, 2021, as presented,

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BE, AS IT IS HEREBY, APPROVED.

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V. PRESENTATION OF ELECTION GUIDELINES

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Mr. Danilo M. Capili, ELECOM Chairperson, informed the general assembly that a copy of the election guidelines was sent electronically prior to the meeting. He mentioned that the election for Independent Directors for this year was deferred. He explained that the Legal Counsel of 1CISP has noted inconsistency in the By-Laws of 1CISP based on the circulars of the Insurance Commission No. 2019-36 and 2018-36. Therefore, the election for Independent Directors was deferred for the time being as 1CISP will submit amendments to be tackled in a special general assembly.

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VI. **ELECTION PROPER**

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Mr. Capili announced the election for the following vacant positions and the candidates:

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3 Regular Members of the Board of Directors

92 93 1 Member of the Audit and Inventory Committee 2 Members of the Election Committee

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For Regular Members of the Board of Directors:

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Name of Candidates	Coop Represented
1. Normandy G. Jose	San Dionisio Credit Cooperative
2. Nestor D. Ortigoza	King Multipurpose Cooperative
3. BGen William P. Turalde AFP (Ret)	Koop King MPC
4. Fr. Antonio Cecilio T. Pascual	Simbayanan ni Maria MPC
5. Carlos G. Samontina	Memorial Services Cooperative Federation

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For Audit & Inventory Committee:

Name of Candidate	Coop Represented
1. Marites M. Bartolome	Mariveles Public Market Development Coop

For Election Committee:

Name of Candidates	Coop Represented
1. Frederico A. Blanco	San Francisco Growth Enhancement MPC
2. Nick M. Abarientos	Egaña Parish Credit Cooperative

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Notes:

- 1. With the aid of video presentation, all candidates were given chance to introduce themselves to the general assembly.
- A video presentation of the voting system was presented to the general assembly.
- 3. Voting link was shared and sent via zoom chat box.
- 4. Mr. Capili mentioned that for the members of the Election Committee, the person with the highest number of votes will serve for two (2) years while the other will serve for one (1) year.
- 5. Proclamation of winners was announced after the acknowledgement of top premium contributors.

Before proceeding to the next agenda, Fr. Chair Pascual mentioned to the general assembly to reserve all items that the cooperators would like to raise during the duration of the general assembly in the new business.

VII. APPROVAL OF MINUTES OF THE MEETING OF THE 46TH ANNUAL **GENERAL ASSEMBLY MEETING**

Considering that the minutes of the meeting of the 46th Annual General Assembly was sent in advance to member-shareholders, Mr. Nestor D. Ortigoza of King MPC moved for the dispensation of the reading of the minutes, duly seconded by Atty. Jose Vicente C. Ventosa of Silangan MPC. Thus, the following Resolution was approved, to wit:

G.A. RESOLUTION NO. 02 S. 2021

BE IT RESOLVED, AS IT IS HEREBY RESOLVED, that the member-shareholders approve the dispensation of the reading of the minutes of the meeting of the 46th Annual General Assembly, as presented,

BE, AS IT IS HEREBY, APPROVED.

No further corrections were raised therein. Consequently, BGen. Lorenzo R. Sumicad AFP (Ret) of ACDI MPC, moved for the approval of minutes of the meeting of the 46th Annual General Assembly, duly seconded by Ms. Madeline A. Lagazo of Claveria Grassroots MPC. Thus, the following Resolution was adopted, to wit:

G.A. RESOLUTION NO. 03 S. 2021

BE IT RESOLVED, AS IT IS HEREBY RESOLVED, that the member-shareholders approve the minutes of the meeting of the 46th Annual General Assembly, as presented,

BE, AS IT IS HEREBY, APPROVED.

VIII. CONFIRMATION OF THE BOARD RESOLUTIONS FOR YEAR 2020

Atty. Manzanares informed the General Assembly that the acts of the Board of Directors are expressed in Board Resolutions that they promulgated, starting with resolution number 001 dated January 22, 2020 and ended with BOD resolution number 183 dated December 29, 2020, for a total of 183 board resolutions in reference to page 35-46 of the annual report. These covers insurance operations, administration, appointments, memberships, financial supports, sponsorships, partnerships and committee reports.

Accordingly, Mr. Rogelio G. Decal of Safer Credit Cooperative, moved for the approval of the Board Resolutions for year 2020 sent to the cooperative via email, duly seconded by Mr. Isagani B. Daba of First Community Cooperative. Thus, the following Resolution was approved, to wit:

G.A. RESOLUTION NO. 04 S. 2021

BE IT RESOLVED, AS IT IS HEREBY RESOLVED, that all Resolutions adopted and/or approved by the Board of Directors for Calendar Year 2020, as presented,

BE, AS THEY ARE HEREBY, APPROVED.

IX. APPROVAL OF ANNUAL REPORTS

With the aid of audio-visual presentation, the Joint Report of the Board of Directors and Management for 2020 was presented to the general assembly.

1CISP: Thriving in the New Normal

About the Theme: Reaching Out to the Grassroots Through Digitalization

A. Joint Report of the Board of Directors and Management for 2020

At the core of 1CISP's undisputable ability to flourish through economic volatilities and catastrophic circumstances is the unceasing support of its member-owners. It has been made apparent through the years that their trust and confidence have strengthened the cooperative and has built the foundation of its success.

The previous year's theme, "Risk Protection and Mitigation: Keys to Growth and Resiliency of Cooperative Communities" highlights 1CISP's intense desire to return the support that it has relished from its members in the best way the cooperative knows how – by providing insurance services that would enable cooperatives to thrive during one of the most challenging times the world has ever encountered.

However, perpetual growth and true resilience are best achieved by continuously adapting to the dynamic environment and its needs through innovation. By focusing on 1CISP's mission, which is to provide "a viable and socialized cooperative insurance service that protects and empowers Filipinos, especially those who have less in life", this year's theme, "Reaching out to the Grassroots through Digitalization" emphasizes 1CISP's resolve to further enhance and empower the cooperative community through advancements in technology.

In its 47th year in the movement under the new normal, 1 Cooperative Insurance System of the Philippines Life and General Insurance is more than ready to take on the challenges of the ever-changing world.

Currently, economic, political, technological, and health risks continue to threaten the stability and sustainability of businesses and operations in the Philippines. However, despite uncertainties, cooperatives continue to adapt and thrive through their initiative and resourcefulness.

For 1CISP, 2020 was a definitely a challenging yet humbling year. Guided by its vision, mission, and values, it has surpassed the many unforeseen difficulties brought about by the pandemic.

January 2020 – 1CISP: Behind the Ashes

The year 2020 was first shaken by the untimely eruption of the Taal Volcano after 42 years of being inactive. This scenario felt familiar to us but in a positive manner: Do you remember how a small cooperative federation has shaken things up from a negative financial to a profitable and stable cooperative after 40 years? Yes, that is our own 1CISP.

To help the communities greatly affected by the Taal Volcano eruption, the 1CISP Board of Directors approved the recommendation of the Management to allocate the amount of P1Million worth of relief or rehabilitation during their regular meeting in January 2020.

'New Year, New Learnings'

As Taal Volcano continued to spew ash, the 1 Koop Leaders Academy Scholars have proved that learning never stops as they kick-off simultaneous face-to-face and online learning sessions. The scholars continued brainstorming ideas after a series of online (Zoom) meetings in the previous year.

At the end of the session, one of the scholars quoted this: "Very much blessed with learnings today and so happy with the opportunity. I even made a promise to myself to create more effective programs for our cooperative and ensure that HR will really leave a legacy to our organization." #PanaloAngProyektongPlanado

February 2020 - 1CISP: The Calm Before the Storm

As of February 2020, a total of 23 new cooperatives joined 1CISP and patronized its products and services. This is a 77% increase in number of new member-cooperatives in February 2019.

At the end of 2020, the 1CISP recorded a total of 296 new and patronizing members; a 31% year-on-year increase from 2019's 226 new members. The 296 new members brought additional P194 Million share capital to 1CISP in 2020.[h1]

This is a true testament of coops' trust and confidence in 1CISP.

March 2020 – 1CISP: The Start of the Unknown

March 16 marked the start of the community quarantine due to the COVID-19 pandemic. However, the situation changed rapidly declaring a national Enhanced Community

Quarantine (ECQ) or effectively called as 'total lockdown'. With this, 1CISP was forced to transition from office-based work to Work-From-Home set-up.

This is a challenging time for all of us – both personally and professionally. The well-being of our staff, their families, and our members has been our top priority. Since we, at 1 CISP, always believe in taking care of its most important asset: the people, we assured that employees continued to receive their full salary and benefits. Likewise, the Regional Area Managers, Financial Advisors and Marketing Coordinators also received financial support from 1 CISP.

Despite the adjustments and challenges of working from home, we at 1CISP were still able to give priority to our insured clients' needs. Acknowledging that this is also a difficult time for all our members, 1CISP has extended the following accommodations:

Continuous support was also given to community, health workers and frontliners. Through our Community Development Fund, we have—donated Php3 Million worth of medical supplies such as PPEs, face shields, surgical face masks, alcohols and kits through our trusted partners to help our frontliners with their fight against COVID-19.

1. Last 27 March, we donated 150 boxes of surgical face masks to Medical Mission Group Hospital and Health Services Cooperatives in Luzon.

2. We donated Php300,000.00 cash to Caritas Manila – a lead NGO in the Archdiocese of Manila, as support to their LIGTAS COVID-19 kit to support 20,000 families, inmates, and elderly who are directly affected by this pandemic.

3. The amount of Php500,000.00 was channeled to the Philippine Cooperative Center and Cooperative Health Management Federation to procure N95 masks and face shields for the benefit of other Cooperative Hospitals in the country.
4. Additional P2Million was approved to continuously support our health workers and

frontliners in other COVID-19 identified hospitals in the Philippines.

5. We also provided MyPhone educational gadgets to our chosen beneficiary - Division of City Schools of Navotas. We hope that in this simple way, 1CISP helped motivate the learners to be active, participative and good performing students.

April 2020 - 1CISP in the New Normal

As of April 2020, there are more than 2 million confirmed COVID-19 cases worldwide. With this, the demand for immediate healthcare and medication in the Philippines is rapidly increasing-

In line with our promise to protect every Filipino like a Family, even in these uncertain times, we offered an additional death claim benefit for COVID-19 related death—for FREE effective April 2020. On top of that, 1CISP covers all HIB claims due to COVID-19.

Inspired by this pandemic, we have also developed a product specifically designed to protect the members of the cooperatives and provides medical reimbursement, financial assistance and death benefit due to COVID-19.

The COVID-19 pandemic is a nightmare for many but it is also an eye-opener for people to appreciate the value of insurance.

Despite the loss of opportunity in terms of new business, 1CISP was still able to pay life and non-life insurance claims during the first month of nationwide quarantine from March 16 to

April 16 of P4.58million and P338k, respectively. We also paid claims due to COVID19 with a total of P1.06million.

May 2020 - 1CISP: Adopt, Adapt and Use

During the heat of the pandemic, 1CISP has proven that we are lockdown-proof:

We, at 1CISP, continued to make a difference and fill the gaps for our members under this very difficult situation. We have provided initiatives for cooperatives to stay relevant despite the pandemic.

We listed some of the challenges and opportunities we had experienced during the ECQ with the work-from-home set-up:

- 1. Employees were safe at the comfort of their own homes while they work and do their best to provide outputs expected from them.
- 2. It also increased productivity to employees as the time allotted for travel was dedicated to focus on work.
- 3. In terms of financial benefits, we generated savings on some utilities while employees saved their money from their usual transportation expenses.
- 4. We continued to appreciate and recognize our member-coops-that continuously helped and shared their resources not only to their own members but also to our frontliners fighting COVID-19, through our social media account-
- 5. The Board of Directors and Management continuously met online to actively review our business practices.
- 6. 1CISP also provided other services like live webinars for the quarantine to become more productive and engaging to our members.
- 7. Since we were transitioning from manual processing to digitalizing by developing a new system, there was a difficulty in accessing our data system which later forced us to temporarily stop our claims support.
- 8. With the use of online meeting facilities, we continuously keep our members engaged by introducing live webinars, programs that help them become more successful with the new normal, as well as presentations about our new products and services.
- 9. We developed—a Cooperative Rehabilitation Plan that contains specific activities and initiatives that cooperatives, the sector, and the government can do to protect the sustainability of cooperatives.

We strengthened our network and linkages through the following:

- 1. We provided trainings to our marketing personnel and interested coops in partnership with Water.org to promote safe water and sanitation practices.
- 2. We also started meeting with the TransUnion team for the potential partnership for credit scoring
- 3. We have an on-going enhancement of the NegoSeguro product through the assistance of GIZ
- 4. We continued to provide capacity and capability training program to our members through our partner federations like MCN and VICTO
- 5. The partnership between 1CISP and Malayan Insurance Corporation target exponential growth for both businesses. The two organizations shared the same vision which is to reach more low income groups.

June 2020 – 1CISP: Faces Behind The Mask

We, at 1CISP, continue to nurture the employee's knowledge, skills and attitude through continuous learning opportunities. Utilizing online channels and platforms made learning and enhancement possible.

July 2020 – 1CISP: The Virtual Assembly Meeting

The 46TH Annual General Assembly Meeting was initially scheduled on April 3 and 4, 2020. However, due to the increasing number of COVID-19 cases, we decided to hold it virtually. The said meeting was participated by 96 cooperatives and 300 virtual attendees around the Philippines.

'1CISP GOES GREEN'

1CISP was with the cooperatives around the world to celebrate the 2020 International Cooperative Month. In relation to this year's theme: COOPERATIVES FOR CLIMATE ACTION, the ICA introduced the Go Green Campaign 3.0. Started in 2018, this campaign is an initiative of International Cooperative Alliance Asia and Pacific Committee on Youth Cooperation (ICYC), to link youth and SDGs on a single platform and create an identity for cooperatives as a sustainable model for environment and society.

To support the campaign, 1CISP created a local project titled Greeneration YZ which aims to encourage more youth to plant trees and do different things to protect Mother Earth. Under this project, there were-different activities: -(1) DIY Pot Making Contest (2) 30 ways in 30 days and #Coops4ClimateAction. Each winner received ayuda packages up to P3,000 and insurance coverage up to P300,000.00

Free – 2 Months Extension of Loan Insurance Coverage

 With the implementation of Section 4 (aa) of Republic Act No. 11469, otherwise known as the Bayanihan to Heal as One Act (Bayanihan Act), we likewise extended the insurance coverage for Cooperatives patronizing the Loan Payment Protection Insurance (LPPI) for sixty (60) days free of charge.

The extension of two (2) months loan insurance coverage was effective July 1, 2020 and applicable to those Cooperatives that have written a letter of intent and deferred the collection of loan amortization for two (2) months during the Enhanced Community Quarantine.

August 2020 - 1CISP Value Added Services

During this difficult time, we found key opportunities in promoting our programs, products, and services, to wit:

- 1 Koop Insurance Network or 1KIN is a partnership between a cooperative and 1CISP that complement the coop's existing financial services. With the entry of the insurance as a product line, it will complete the coops' financial loop, making them all-inclusive service provider for the members.
- Young Leadership Program (YLP) is a platform for young leaders to hone their leadership skills, ensuring future-ready cooperatives. It will provide support that aims to progress and advance cooperatives in the Philippines given all possible disruptions.

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After the successful launch of the first advocacy campaign, #KwentoKo, in February 2020, wherein winners showcased their individual success stories of being part in the cooperative movement, the YLP followed the campaign with #KwentongKoop, which aims to showcase the success stories of various individuals as members of a cooperative.

- digiCOOP, a fintech platform partly-owned by 1CISP, allows online transactions such as lending, money transfers, and police issuance, payment of premiums and claims. This is a pioneering initiative in the Philippines wherein we initiated a partnership with Blockchain Company, TraXion, Inc. to digitalize the processes of Philippine cooperatives. Moreover, digitalization should be a priority for cooperatives, therefore, we are hoping to strengthen the availment of digiCOOP.
- 1 Koop Mart serves as another profit center for the coop while responding to the consumer needs of the individual members. The availability of 1KoopMart provides solution to the lack of access to basic necessities. 1CISP continues to provide value-added programs to its members.

September 2020 - 1CISP: Being Present in a Virtual World

1CISP believes that the best ways to achieve a strong and harmonious relationship with its members are through the exercise of transparency and good governance principles, the practice of efficient and high-quality service, and active participation and interaction with our member-owners.

The Owners' forum-was annually conducted to update our members with the current operations and services especially during the COVID-19 quarantine period and to get to know more about 1CISP's latest projects. With the presence of the COVID-19 pandemic, we conducted it virtually:

October 2020 - 1CISP Said Y.E.S.

1CISP ensures that it is community-focused by ensuring that we listen to the customers and understand their needs.

We, at 1CISP, together with CLIMBS and CHMF, answered the call of the Cooperative Development Authority and launched a new product that will cater the insurance needs of our elderly group.

Did you know? The average age of the members in a cooperative is between 40-50. For years, this elderly market segment of the cooperative has been neglected because of the common view on insurance. This was the inspiration on the development of the new insurance product that will cater the insurance needs of members aged 18 to 99 years old. This also serves as recognition to the contribution of the elderly who trust and support their respective cooperative for years.

Free – 2 Months Extension of Loan

With the implementation of Section 4 (uu) of R.A. No. 11494 otherwise known as the Bayanihan to Recover As One Act, we further extended the insurance coverage for cooperatives patronizing the Loan Payment Protection Insurance (LPPI) until July 31, 2021.

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473 474 475 The 1CISP did not charge additional premium for the 60-day insurance coverage extension to all policies of the member-cooperatives that have submitted a written letter of request.

November 2020 - 1CISP: A Friend Through a Tough Time

The onslaught of tropical typhoons has extremely affected individual members who are small-scale entrepreneurs and freelancers. To extend help, we donated to communities most affected by Typhoon Ulysses amounting to P1,150,000.00.

We have identified that the insurance product needed this time is Business Interruption Insurance. The onslaught of tropical typhoons has extremely affected individual members who are small-scale entrepreneurs and freelancers. In partnership with GIZ, we enhanced our NegoSeguro business insurance product to NegoSeguro PLUS with the inclusion of flood coverage.

December 2020 – 1CISP: Finding Gratitude Amidst A Pandemic

Financial Highlights

Accounts	2019	2020	%Inc
Cash And Investments	P2.46billion	P2.59billion	5.48%
Total Assets	P3.28billion	P3.60billion	3.53%
Benefits And Claims Paid	P371.41million	P420.51million	13.21%
Member's Equity	P1.65billion	P1.84billion	10.5%
Total Liabilities	P1.44billion	P1.42billion	-1.48%
Net Insurance Premium	P1.05billion	P961million	-8.18%
Gross Premium Written For:			
Life Policies	P1.14billion	P1.02billion	-11.03%
Non-Life Policies	P92.74million	P139.71million	50.65%
Net Surplus	P286million	P294million	2.51%

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It is noteworthy to highlight the increase in benefits and claims paid which also covers P2.60Million claims due to COVID-19. A total of 10,080 claims were paid despite the challenges brought by the COVID-19 pandemic.

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The decrease in the gross premium in life operations is a result of late remittances which is due to the COVID-19 restrictions in mobility. However, amidst the pandemic, we were still able to surpass our target and generate a total net surplus of P294Million.

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In a resolution passed and approved by the Board of Directors subject to the confirmation by the General Assembly, 1CISP declares the following:

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Dividend - 8%

Patronage Refund and Experience Refund - 6.89%

"We are not only surviving but we are THRIVING IN THE NEW NORMAL" – Fr. Antonio Cecilio T. Pascual, 1CISP Chairperson

"We want to integrate all cooperatives, large or small, millionaires and billionaires...Integration can happen NOW, we can do it, TOGETHER. Let us move from 'Talk-Say-Promise' to 'Show-Act-Prove'. Together we can do more!' – Roy S. Miclat, 1CISP President

Consequently, Mr. Jerson S. Remo of Silangan MPC, moved for the approval of the Joint Report of the Board of Directors and Management detailing the results of 1CISP's operation for year 2020, duly seconded by Ms. Helen R. Baetiong of Sacred Heart Parish Development Cooperative and Ms. Vannie Gabriel of Philippine Air Traffic Controllers MPC. Thus, the following Resolution was approved, to wit:

G.A. RESOLUTION NO. 05 S. 2021

BE IT RESOLVED, AS IT IS HEREBY RESOLVED, that the Joint Report of the Board of Directors and Management detailing the results of 1CISP's operation for the Year 2020, as presented and discussed,

BE, AS IT IS HEREBY, APPROVED.

B. Audited Financial Statement for 2020

With the aid of powerpoint presentation, the Audited Financial Statement (AFS) as of December 31, 2020 was presented to the general assembly by EVP/COO Cecilia M. Laguna. Its full text was included in the Annual Report and was sent electronically to membershareholders, highlights of which are as follows:

Statement of Financial Condition

ACCOUNTS	2020 VA 2019		2019	VA	Inc. (Dec.)	
ASSETS						
Current Assets						
Cash and Cash	P 1,473,980,236	40.90%	P 1,598,897,904	48.74%	-7.81%	
Equivalents	1 1,475,700,250	40.7070	1 1,570,077,704	70.7770	-7.0170	
Short-term	490,166,618	13.60%	273,054,311	8.32%	79.51%	
Investments	470,100,010	13.0070	273,034,311	0.5270	/9.31/0	
Insurance	135,072,566	3.75%	73,990,079	2.26%	82.55%	
Receivables			, ,			
Reinsurance Assets	98,473,653	2.73%	98,589,831	3.01%	-0.12%	
Loans and	79,300,395	2.20%	89,849,762	2.74%	-11.74%	
Receivables	77,500,575	2.2070	07,077,702		-11./4/0	
Financial Assets	133,155,352	3.69%	206,653,936	6.30%	-35.57%	
Deferred acquisition	19,263,494	0.53%	9,068,064	0.28%	112.43%	
costs	17,203,474	0.5570	2,000,004	0.2070	112.75/0	
Other Current	8,282,021	0.23%	4,401,871	0.13%	88.15%	
Assets		0.2370		0.1370	00.1370	
Total Current	P 2,437,694,335	67.64%	P 2,354,505,758	71.78%	3.53%	
Assets	1 2,437,074,333	07.07/0	1 2,551,505,750	11.10/0	3.3370	
Noncurrent						
Assets:						

ACCOUNTS	2020 VA		2019	VA	Inc. (Dec.)
Loans receivables- net of current	P 269,331,234	7.47%	P 294,959,936	8.99%	-8.69%
Financial Assets-net of current	492,728,959	13.67%	376,911,216	11.49%	30.73%
Investment in Associate	55,000,000	1.53%	-	0.00%	0.00%
Property and Equipment	303,130,031	8.41%	226,113,184	6.89%	34.06%
Other noncurrent assets	45,860,274	<u>1.27%</u>	27,703,174	0.84%	65.54%
Total Noncurrent Assets	1,166,050,498	32.36%	<u>925,687,510</u>	28.22%	<u>25.97%</u>
TOTAL ASSETS	P 3,603,744,833	100%	P 3,280,193,268	100%	9.86%
LIABILITIES AND	 MEMBERS' EOU	ITY			
Current				<u> </u>	L
Liabilities:					
Insurance Contract Liab.	565,404,402	15.69%	620,179,859	18.91%	-8.83%
Deferred commission income	2,975,282	0.08%	4,654,275	0.14%	-36.07%
Due to reinsurers	41,429,485	1.15%	83,716,586	2.55%	-50.51%
Trade and other payables	254,148,885	7.05%	221,570,325	6.75%	14.70%
Accrued Expenses	38,588,392	1.07%	50,295,779	1.53%	-23.28%
Other Current Liabilities	488,257,832	<u>13.55%</u>	448,903,434	13.69%	8.77%
Total Current Liabilities	1,390,804,278	38.59%	1,429,320,258	43.57%	-2.69%
Noncurrent Liability:					
Retirement Liability	<u>32,682,175</u>	<u>0.91%</u>	<u>15,624,906</u>	<u>0.48%</u>	<u>109.17%</u>
TOTAL LIABILITIES	1,423,486,453	39.50%	1,444,945,164	44.05%	-1.49%
Members' Equity:					
Share Capital	P 1,839,833,000	51.05%	P 1,646,168,400	50.19%	11.76%
Contributed Surplus	85,298	0.00%	85,298	0.00%	0.00%
Revaluation Surplus	12,081,337	0.34%	12,081,337	0.37%	0.00%
Remeasurement of Aggregate reserve	(1,494,999)	-0.04%	-	0.00%	0.00%
Statutory Funds:					
General Reserve Fund	190,193,254	5.28%	110,553,058	3.37%	72.04%
Optional Fund	92,609,000	2.57%	32,567,166	0.99%	184.36%
Cooperative Education and Training Fund	29,268,235	0.81%	20,094,485	0.61%	45.65%
Community Development Fund	<u>17,683,255</u>	<u>0.49%</u>	13,698,360	0.42%	<u>29.09%</u>
Total Equity	2,180,258,380	<u>60.50%</u>	<u>1,835,248,104</u>	<u>55.95%</u>	<u>18.80%</u>

ACCOUNTS	2020	VA	2019	VA	Inc. (Dec.)
TOTAL LIABILITIES AND EQUITY	P 3,603,744,833	100%	P 3,280,193,268	100%	9.86%
REVENUE:					
Net Insurance Premiums Earned	P 960,752,215	100.00%	P 1,046,374,497	100.00%	-8.18%
Other Income	61,976,461	6.45%	67,865,915	<u>6.49%</u>	-8.68%
NET REVENUE	1,022,728,676	106.45%	1,114,240,412	106.49%	-8.21%
BENEFITS, CLAIN	AS AND				
EXPENSES:					
Benefits and Claims Expenses	P 420,508,878	43.77%	P 371,408,979	35.49%	13.22%
Change in aggregate & misc reserve	(61,078,592)	<u>-6.36%</u>	85,100,000	8.13%	<u>-171.77%</u>
Net Insurance benefit & claims	359,430,286	37.41%	456,508,979	43.63%	-21.27%
Underwriting Expenses	158,457,251	16.49%	189,187,284	18.08%	-16.24%
Administrative cost	206,616,020	21.51%	174,984,454	16.72%	18.08%
Finance costs	4,103,379	0.43%	6,649,482	0.64%	-38.29%
	728,606,936	<u>75.84%</u>	827,330,199	<u>79.07%</u>	<u>-11.93%</u>
NET SURPLUS	P 294,121,740	30.61%	P 286,910,213	27.42%	2.51%

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Consequently, Ms. Madeline A. Lagazo of Claveria Grassroots MPC, moved for the approval of the 2020 Audited Financial Statements, duly seconded by Mr. Crisanto R. Sabino of CARE Savings and Credit Cooperative. Thus, the following Resolution was approved, to wit:

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G.A. RESOLUTION NO. 06 S. 2021

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BE IT RESOLVED, AS IT IS HEREBY RESOLVED, that the Audited Financial Statements of 1 Cooperative Insurance System of the Philippines Life and General Insurance (1CISP) for Calendar Year ended December 31, 2020, as presented to, and discussed by, the General Assembly, be approved;

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RESOLVED FURTHER, that the excess reserves in the amount of P171.20 million classified under Miscellaneous Reserves be re-classed, as recommended by the External Auditor, to the following accounts:

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1. Reclassify P76,329,479 as Cooperative's income; and

540541

2. Reclassify P94,860,666.06 to Statutory Funds distributed as:

542543

 Optional Fund
 39,453,311.90

 CDF
 5,000,000.00

 General Reserve Fund
 50,407,354.16

544545

BE, AS THEY ARE HEREBY, APPROVED.

Total

546547548

94,860.666.06

549 Questions/Discussions:

- 1. Cash is about 41% of total current asset. Kindly explain why is this so. Is that good or bad for the business? Romy Mandalupe of Philippine Cooperative Central Fund Federation (PCF)
 - ➤ President Miclat mentioned that during the pandemic, there is uncertainty in terms of doing business. The investment climate was very volatile and unstable. So the Management decided to maintain cash position and invested to short-term investments which is below one year. This will provide 1CISP more agile and responsive to opportunities having a good amount of cash within 1CISP's grasp. This is also when the Insurance Commission decided that requirements in different investments should be managed and should not be on a long-term basis to protect the stability of the organization. This is a Management strategy and compliance to the Insurance Commission. Revenues of insurance companies come only from premium and investments.
 - Fr. Chair Pascual also stated that in financial intelligence, cash flow is King especially during crisis.
- 2. Current liabilities of 39% of the total asset may help present a high net worth but reflects low penetration or low coverage. Mr. Romy Mandalupe of Philippine Cooperative Central Fund Federation (PCF) requested for comments.
 - President Miclat said that 1CISP's current liabilities are very well managed and there will be some adjustments to be made within the year. The two (2) cooperative insurers have lower penetration compared to other private insurers. Some cooperatives also do not patronize neither of the two (2) cooperative insurers (1CISP & CLIMBS). This is one of the challenges that being faced by cooperative insurers to make the presence felt not only in the public but most especially to the cooperatives. The current liabilities of insurance companies does not reflect low penetration rate rather efficiency in terms of settling liabilities and providing effective services to the members. 1CISP aims to be a responsive insurance provider to its members.
 - ➤ Vice Chair Daba also explained that one major reason for the drop in current liabilities is the adjustments recommended by the External Auditor to 1CISP. Since 2014 up to 2019, 1CISP have been building up its insurance contract liability reserves which serves as protection for the coop. However, 1CISP is beyond the required reserves and it was transferred lately to statutory reserves.
- 3. What is remeasurement of aggregate reserve? Mr. Rogelio G. Decal of Safer Credit Cooperative
 - ➤ President Miclat answered that the remeasurement of aggregate reserve was based on actual valuation of the Independent Actuarial accredited by the Insurance Commission. These are recognition of reserves which recommended by the Independent Actuarial to adjust certain reserves requirement by the Insurance Commission. Last year, the Independent Actuarial commented that 1CISP has excess reserves and there should be a reclassification so that reserves will be recognized. This should be followed as part of regulatory requirement in the Insurance Commission.
- 4. May we be clarified on the more than 109% increase in retirement liability? Ms. Cielito L. Garrido of San Dionisio Credit Cooperative
 - President Miclat responded that this is one of the technical component of the insurance organization. The Management requested to increase the actuarial valuation for retirement due to the increase of manpower and increase of compensation relatively from the previous years. This contributed to the increase in the retirement liability to cover 100% potential retirements in the coming years.

 $\begin{array}{c} 631 \\ 632 \end{array}$

 President Miclat emphasized that 1CISP can provide good retirement packages when employee retires.

- 5. What is the current status or standing of 1CISP as an insurance compared to all insurance companies in terms of assets and net premiums income? Ms. Oma Guhiting of JFC Employees MPC
 - ➤ President Miclat stated that seven (7) years ago, 1CISP was at the bottom and now reached the middle rank out of 31 insurance companies in the Philippines. He was very optimistic that 1CISP will be part of the top 10 in the next five years. And if the members of both insurance cooperatives decide to consolidate, then the insurance cooperative can break the top 5 in terms of assets and income. Thus, making the insurance cooperative in the country stand toe to toe with other private insurance companies. President Miclat hoped that 1CISP and CLIMBS will consolidate to further serve the cooperative movement through risk protection and mitigation.
 - ➤ Fr. Chair Pascual highlighted the challenge of merger and consolidation between 1CISP & CLIMBS to become stronger, more stable, more services, more benefits and will be placed at the top 10 of the insurance companies in the Philippines.
- 6. Further inputs from Vice Chair Daba.
 - The net insurance premium decreased from P1.046 billion in 2019 to P960 million in 2020; while the benefits and claims expense increased to P420 million for 2020 from P371 million in 2019.
 - Despite the decrease in premium and increase in claims, 1CISP still earned a good income considering the trend of many coops. The adjustment required by the External Auditor on the insurance contract liabilities reserve contributed much to our increased Net Surplus of 1CISP for 2020. Despite the current pandemic, 1CISP was still able to come up with a good bottom line luckily because of the reserves built over the last 7 years.

C. Approval of the Proposed Budget for 2021

With the aid of audio visual presentation, figures under the proposed budget 2021 column were presented to the general assembly.

1CISP Life And General Insurance Composite Proposed Budget For 2021

Composite Proposed Budget Pol 2021							
	Actual 2020	VA	Budget 2020	VA	Variance	Proposed Budget 2021	VA
REVENUES						25%	
Gross premiums	1,155,368,812	116.23%	1,117,700,000	114.74%	37,668,812	1,444,800,000	117.13%
Reinsurer's share of gross premium	(161,364,080)	<u>13.97%</u>	(143,600,000)	12.85%	(17,764,080)	(211,300,000)	14.62%
Net Insurance Prem	994,004,732.13	100.00%	974,100,000	100.00%	19,904,732	1,233,500,000	100.00%
Investment Income	48,955,835	4.93%	39,900,000	4.10%	9,055,835	53,800,000	4.36%
Other Income	<u>13,020,626</u>	<u>1.31%</u>	14,400,000	<u>1.48%</u>	(1,379,374)	<u>6,600,000</u>	0.54%
	1,055,981,193	106.24%	1,028,400,000	105.57%	27,581,193	1,293,900,000	104.90%
BENEFITS & EX	PENSES						
Increase (decrease) in LPR	(27,826,075)	-2.80%	85,200,000	8.75%	(113,026,075)	132,000,000	10.70%
Gross benefits and claims paid	420,508,877	42.30%	340,600,000	34.97%	79,908,877	497,800,000	40.36%

Net Insurance	392,682,802	39.51%	425,800,000	43.71%	(33,117,198)	629,800,000	51.06%
benefits and claims Commission	158,357,250	15.93%	180,700,000	18.55%	(22,342,750)	197,400,000	16.00%
Compensation and					(22,342,730)		
Benefits	117,495,090	11.82%	123,300,000	12.40%	(5,804,910)	122,100,000	9.90%
Utilities	5,848,163	0.59%	6,500,000	0.65%	(651,837)	7,400,000	0.60%
Depreciation	5,628,508	0.57%	8,900,000	0.90%	(3,271,492)	13,100,000	1.06%
Postage, Telephone & Telegram	2,410,381	0.24%	3,800,000	0.38%	(1,389,619)	3,200,000	0.26%
Travelling Expenses	2,343,611	0.24%	5,200,000	0.52%	(2,856,389)	3,100,000	0.25%
Professional, Legal & Audit Fee	7,594,242	0.76%	8,400,000	0.85%	(805,758)	8,700,000	0.71%
Printing, Stationery & Supplies	2,233,662	0.22%	3,600,000	0.36%	(1,366,338)	3,000,000	0.24%
Officers Honorarium and Allowance	4,611,660	0.46%	5,300,000	0.53%	(688,340)	4,700,000	0.38%
Conference and Sales Meeting	1,769,913	0.18%	3,700,000	0.37%	(1,930,087)	2,300,000	0.19%
Representation and Entertainment	1,764,386	0.18%	2,800,000	0.28%	(1,035,614)	2,600,000	0.21%
Membership and Association Dues	2,152,890	0.22%	1,500,000	0.15%	652,890	2,000,000	0.16%
Board Meeting Expenses	649,796	0.07%	3,500,000	0.35%	(2,850,204)	1,300,000	0.11%
General Assembly Expenses	2,409,784	0.24%	2,800,000	0.28%	(390,216)	3,000,000	0.24%
Provisions	47,019,599	4.73%	15,500,000	1.56%	31,519,599	5,000,000	0.41%
Advertising/ Donation Expenses	1,948,722	0.20%	3,600,000	0.36%	(1,651,278)	2,700,000	0.22%
Business Dev't Exp	-	0.00%	1,000,000	0.10%	(1,000,000)	1,000,000	0.08%
Gen. & Admin Exp	4,938,994	0.50%	<u>2,500,000</u>	0.25%	2,438,994	<u>1,500,000</u>	0.12%
	761,859,453	76.65%	808,400,000	82.99%	(46,540,547)	1,013,900,000	82.20%
Excess (Deficiency) of Revenue Over Expenses	294,121,740	29.59%	220,000,000	22.58%	74,121,740	280,000,000	22.70%
Other Compre Income			-		-	-	
Total Comprehensive Income (Loss) For The Year	294,121,740		220,000,000		74,121,740	280,000,000	

2021 Capital Outlay

	Amount	Qty	Amount
Computer/IT Equipment			
Desktop/Laptop	40,000.00		
Head Office (Vacant Position)		10	400,000
Branch Office		15	600,000
Printer	10,000.00		
Head Office		5	50,000

Branch Office		2	20,000
Regions		5	50,000
Router	10,000.00	3	30,000
Software for ICARD	10,000.00		250,000
Integrated System			24,600,000
Projector	50,000.00	2	100,000
Sophos Cloud Endpoint Protection Advance (Anti-	30,000.00		200,000
virus)			200,000
Integrated Software (Branch Office & Non-Life)			5,000,000
Server	300,000.00		2,000,000
Head Office		2	600,000
Branch Office		3	900,000
Sub-Total			32,800,000
Office Equipment			
Aircon (inverter)			
Head Office	70,000.00	2	140,000
Branch Office	70,000.00	3	210,000
Regional Office	70,000.00	3	210,000
Emergency Light	5,000.00	11	55,000
Generator Set			
Branch Office			800,000
Photocopying machine			
Branch Office	50,000.00	1	50,000
Sub-Total			1,465,000
Office Furniture & Fixtures			
Head Office (for the new building)			15,000,000.00
Branch Office (for the newly renovated		3	3,000,000.00
building)			
Sub-Total			<u>18,000,000.00</u>
Regional Office			
Clerical Office Chair w/ arm	3,000	14	42,000.00
Executive Chair w/ arm	4,000	14	56,000.00
Pedestal Cabinet Model	6,000	14	84,000.00
Cubicle Table	9,000	14	126,000.00
Steel Cabinet Brown	13,000	14	182,000.00
Visitor Chair Black Lobby	2,000	14	28,000.00
Folding Table	3,000	4	12,000.00
Records Cabinet OD:96 Hx42 Wx16D	21,000	14	<u>294,000.00</u>
Sub-Total			824,000.00
Puilding/Improvements			
Building/Improvements Head Office (newly acquired land)			
Construction of Building (Balance)			60,000,000.00
Branch Office (CDO)			00,000,000.00
Renovation of Building			1,000,000.00
Branch Office (Davao)			1,000,000.00
Land			5,000,000.00
Building Construction			15,000,000.00
Branch Office (Visayas)			13,000,000.00
Land			5,000,000.00
Building Construction			15,000,000.00
Sub-Total			101,000,000.00 101,000,000.00
3ub-10tal			101,000,000.00

TOTAL	154,089,000.00
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approval of the proposed Budget for Calendar Year 2021, duly seconded by Ms. Marites M. Bartolome of Mariveles Public Market Development Cooperative. Thus, the following Resolution was adopted, to wit:

Consequently, Ms. Elizabeth G. Gabutin of Guadalupe Community MPC, moved for the

G.A. RESOLUTION NO. 07 S. 2021

BE IT RESOLVED, AS IT IS HEREBY RESOLVED, that the proposed Budget for Calendar Year 2021 as presented to, and deliberated on, by the General Assembly of 1 Cooperative Insurance System of the Philippines Life and General Insurance (1CISP),

BE, AS IT IS HEREBY, APPROVED.

Questions/Discussions:

- 1. Will there be slide that will show actual last year, the budget for last year and the budget for next year? - Mr. Isagani B. Daba of First Community Cooperative
 - President Miclat answered that the Management will present the comparative budget to the new Board on their first regular Board meeting.
- 2. Ms. Margie Somera of Ilocos Consolidated Cooperative Bank congratulated the 1CISP led by 1CISP Chair Rev. Fr. Antonio Cecilio T. Pascual and President Roy S. Miclat for a very good budget for year 2021.
- 3. Fr. Chair Pascual mentioned to the general assembly that despite the pandemic, 1CISP is committing to the member-shareholders an 8% to 10% return on investment or interest on share capital. For 2020, it's 8% and 8% to 10% for 2021 – with the help and support of everyone especially when members patronize the services of 1CISP.

D. Audit Committee Report for 2020

With the aid of powerpoint presentation, Ms. Wilma L. Gidaya, Chairperson of the Audit Committee, presented the report of the committee, stated as follows:

- 1. The Audit and Inventory Committee:
 - Wilma L. Gidaya, CPA (Chairperson)
 - Marites M. Bartolome, CPA (Secretary)
 - Jaysan Ray N. Chee, MBA, REA, REB, EnP (Member)
- 2. The Committee have examined the compliance to the industry standards of the 1 Cooperative Insurance System of the Philippines Life and General Insurance for the year ending December 31, 2020.
- 3. The responsibility of the committee is to render a report on the company's compliance to said standards based on our examination.
- 4. Committee opinion, based on the report rendered by the KPMG R.G. Manabat & Co. and in accordance with the Performance and Social Audit of cooperatives, the 1CISP obtained the following ratings for the year ending December 31, 2020:

Basis of Opinion	Rating
2020 Audited Financial Statements	Unqualified
CDA Social Audit	Very Satisfactory
CDA Performance Audit	Satisfactory

5. The Committee conducted our examination in accordance with:

- CDA Guidelines on Performance and Social Audit of Cooperatives,
 - ASEAN Corporate Governance Scorecard
 - Audit Report rendered by KPMG R.G. Manabat & Co.
- 6. These standards require that the Committee plan and perform the examination to ensure reasonable assurance about whether the 1CISP complies with the standards set by the governing/regulating agencies.
- 7. The examination included validating the Cooperative Performance Audit Report (PAR), accomplishing the Social Audit Questionnaires and calculating the points earned by the 1CISP based on parameters/criteria set forth under the CDA and IC guidelines.
- 8. The Committee believe that their examination provided a reasonable basis to render a rating on the Insurance Company's Performance.

Consequently, Mr. Gil C. Gilot of PERA MPC, moved for the approval of the report of Audit and Inventory Committee, duly seconded by Ms. Elizabeth G. Gabutin of Guadalupe Community MPC and Mr. Nonato Alfredo T. Peralta Jr. of Asiapro MPC. Thus, the following Resolution was approved, to wit:

G.A. RESOLUTION NO. 08 S. 2021

BE IT RESOLVED, AS IT IS HEREBY RESOLVED, that the report of the Audit and Inventory Committee on the financial and operations performances of 1CISP for Calendar Year 2020, as presented and discussed,

BE, AS IT IS HEREBY ACCEPTED AND APPROVED.

X. APPROVAL OF THE DISTRIBUTION OF NET SURPLUS FOR 2020

With the aid of powerpoint presentation, President & CEO, Roy S. Miclat, presented the following allocation of net surplus for Calendar Year 2020, as follows:

718	NET SURPLUS		294,121,740	
719	General Reserve Fund	29,412,174.01		10.00%
720	Reserve for Educ. & Training	14,706,087.00		5.00%
721	Community Development Fund	8,823,652.20		3.00%
722	Optional Fund	20,588,521.81		7.00%
723	-		73,530,435.02	
724	DISTRIBUTABLE SURPLUS	,	220,591,305.07	75.00%
725				
726	APPROPRIATIONS FOR DISTRI	BUTABLE SU	RPLUS	
727	Patronage Refund		11,029,565.25	5.00%
728	Experience Refund		<u>55,147,826.27</u>	25.00%
729	Amount Available For Dividen	d	154,413,913.55	70.00%
730				
731	Dividend Rate:			
732	For Preferred Shares		1,177,329.71	4.00%
733	For Common Shares		<u>153,236,583.84</u>	8.00%
734	Total Dividend For Distribution		154,413,913.55	
735	Patronage & Experience Refund Ra	te		6.89%
736				

Consequently, Mr. Ricardo SD. Justol of SPMC Employees Credit Cooperative, moved for the approval of the aforesaid appropriations to be distributed to all qualified members of 1CISP as presented and discussed, duly seconded by Mr. Carlos G. Samontina of Memorial Services Cooperative Federation. Thus, the following Resolution was adopted, to wit:

G A

G.A. RESOLUTION NO. 09 S. 2021

WHEREAS, as a result of the remarkable performance of 1 Cooperative Insurance System of the Philippines Life and General Insurance (1CISP) on its operation for Calendar Year 2020, its Audited Financial Statements recorded a net surplus of **Php 294,121,740.00**;

WHEREAS, the Board of Directors in its financial report to the General Assembly recommended for the approval of the Member-Shareholders, the allocation of net surplus which include statutory/mandatory reserves, land acquisition and building improvement and/or construction, patronage refund, experience refund and dividend for preferred and common shares,

WHEREFORE, FOREGOING PREMISES CONSIDERED, BE IT RESOLVED, AS IT IS HEREBY RESOLVED, that 1CISP General Assembly approve the abovementioned distribution of net surplus as presented and discussed and the following appropriations for dividend, patronage refund, and experience refund for the year ended December 31, 2020, to wit:

Dividend Rate:

 For Preferred Shares
 1,177,329.71
 4.00%

 For Common Shares
 153,236,583.84
 8.00%

 Total Dividend For Distribution
 154,413,913.55
 6.89%

BE, AS THEY ARE HEREBY, APPROVED.

Questions/Discussions:

- 1. Do we need to send a board resolution informing 1CISP of the shareholders depository bank? Other coops may wish to have their dividend added back to their capital Mr. Rogelio G. Decal of Safer Credit Cooperative
 - ➤ President Miclat mentioned that members will receive a notice of distribution of net surplus, earned dividend, patronage refund and experience refund of their cooperative. Below the notice is a checklist of what the member would like to do with their dividend, patronage and experience refund for 2020 either cash/can be deposited to the members account or add it to their capital. Notice will be signed by the general manager and chairperson of the coop. The conforme will be sufficient enough and no need for a board resolution.

XI. APPOINTMENT OF THE NEW EXTERNAL AUDITOR FOR YEAR 2021

On the recommendation of the Audit & Inventory Committee, Mr. Carlos G. Samontina of Memorial Services Cooperative Federation, moved for the approval to appoint Diaz Murillo Dalupan and Company as 1CISP's new external auditor for Calendar Year 2021, duly seconded by Ms. Normelita Alabado of ANSTEC. Thus, the following Resolution was adopted, to wit:

G.A. RESOLUTION NO. 10 S. 2021

BE IT RESOLVED, AS IT IS HEREBY RESOLVED, that the appointment of Diaz Murillo Dalupan and Company as 1CISP's new External Auditor for Calendar Year 2021, as presented to the general assembly,

BE, AS IT IS HEREBY, APPROVED.

XII. APPROVAL OF THE FIVE YEAR STRATEGIC PLAN

With the aid of audio-visual presentation, the Five Year Strategic Plan was presented to the general assembly. Its full text was included in the Annual Report, highlights of which is the 2021 Strategic Plan:

1. Financial Perspective

2021 Projections	Life	Non-Life	Composite
Gross Premium	1.265 billion	180 million	1.445 billion
Net Surplus	257 million	13 million	269 million
Net Profitability	25%	8%	23%

Strategies:

- ➤ Provide viable and actuarially sound premium in the creation of new insurance products
- Reduce reinsurance expenses by 12% from gross premium
- ➤ Decrease/control operating expenses of 1CISP
- ➤ Establish a strong team of Investment Managers/Analysts to enrich 1CISP's investment portfolio with the addition of an investment analyst

2. Internal Business Perspective

1CISP gears towards digitalization and decentralization through the following activities:

- ➤ Develop an innovative & market responsive insurance solution.
- ➤ Develop, test and implement 1CISP's Core Insurance System (CIS) to streamline front-end and back-end operations.
- ➤ Decentralize operations by opening 3 additional branches (each in 2021, 2023 and 2025) and 5 area offices.
- > Upgrade and install business continuity program and disaster recovery program.

3. Customer Perspective

1CISP believes that happy, satisfied member consumers are the best brand ambassadors. In line with 1CISP's vision: To insure three million Filipinos by 2025, it has formulated initiatives that center an increasing market reach and on improving customer experience.

- ➤ Increase market reach by utilizing various distribution channels specifically the 1KIN for 1CISP products.
- ➤ Increase positive customer experience in dealing with Life Operations Division Transactions through digitalization.

839	To further develop the knowledge, skills and attitude of its Sales Team and Employees,
840	1CISP gives importance on the following:
841	➤ Invest on the capability development of employees/sales and marketing personnel to
842	further expand their knowledge based on their training needs analysis.
843	Establish a good company culture by conducting annual HR orientation and activities
844	that will help the employees/sales marketing personnel to remain motivated and
845	focused.
846	Establish an excellent Succession Planning by ensuring that employees are developed
847	to fill each key role within the cooperative.
848	•
849	Total 2021 Budget for the Strategies: P77,989,021.46
850	
851	Accordingly, Atty. Eleonor T. Hernandez of Mapag-ampon Parish MPC moved for the
852	approval of the Five Year Strategic Plan, duly seconded by Mr. Frederico A. Blanco of San
853	Francisco Growth and Enhancement MPC. Thus, the following Resolution was adopted, to
854	wit:
855	
856	G.A. RESOLUTION NO. 11 S. 2021
857	
858	BE IT RESOLVED, AS IT IS HEREBY RESOLVED, that the
859	general assembly approves the 1CISP's Five Year Strategic Plan, as
860	presented,
861	
862	BE, AS IT IS HEREBY, APPROVED.
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864	G.A. RESOLUTION NO. 12 S. 2021
865	
866	BE IT RESOLVED, AS IT IS HEREBY RESOLVED, that 1CISP
867	will establish a branch office in Davao City as part of the strategies under
868	the Internal Business Perspective, as discussed,
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870	BE, AS IT IS HEREBY, APPROVED.
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872	G.A. RESOLUTION NO. 13 S. 2021
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874	BE IT RESOLVED, AS IT IS HEREBY RESOLVED, that 1CISP
875	will establish a branch office in Iloilo City as part of the strategies under
876	the Internal Business Perspective, as discussed,
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878	BE, AS IT IS HEREBY, APPROVED.
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880	Questions/Discussions:
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882	1. With regard to the establishment of 3 additional branches (each in 2021, 2023 and 2025)
883	and 5 area offices, may we know what part of the country that has to be establish? – Mr.
884	Carlos G. Samontina of Memorial Services Cooperative Federation
885	➤ President Miclat mentioned that the first branch is in Cagayan de Oro City, 2 nd
886	branch will be established in Davao City and the 3 rd branch will be in Iloilo City.
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4. Learning & Growth Perspective

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XIII. ACKNOWLEDGEMENT OF TOP PREMIUM CONTRIBUTORS

Ms. Honey Cielo Daba, 1CISP 1KIN Program Development Specialist, presented the guidelines for the top premium contributors. After which, she presented the 1CISP Top Premium Contributors for year 2020, as follows:

Prizes for Top Premium Contributors

Rank	Small	Medium	Large
Top 1	Toyota Avanza	Toyota Innova	Toyota HI-ACE
Top 2 – 4	P 50,000.00	P 75,000.00	P 100,000.00
Top 5 – 7	P 25,000.00	P 60,000.00	P 85,000.00
Top 8 – 10	P 15,000.00	P 50,000.00	P 75,000.00

Small Category - Top Premium Contributors

Rank	Name of Cooperative	Net Premium	Capital 2020	Interest on Capital	Patronage Refund	Experience Refund
1	Capiz Provincial MPC	577,658.46	274,896.77	21,991.74	117,951.75	23,590.35
2	Agriculturist MPC	441,228.16	1,271,643.59	101,731.49	85,094.13	13,018.83
3	Laua-an Municipal / Barangay Officials & EMPC	360,874.45	145,848.59	11,667,89	73,686.75	14,737.35
4	Immaculate Conception Parish Dev't Cooperative - Cubao	350,322.19	555,596.84	44,447.75	71,532.09	14,306.42
5	Balakilong Credit Cooperative	336,421.35	440,988.72	32,334.31	68,693.68	13,738.74
6	Dao MPC	331,884.61	445,256.49	32,747.92	67,767.33	13,553.47
7	Baleno Christian Masagana MPC	331,733.49	110,009.67	6,446.37	67,736.47	13,547.29
8	IMCO MPC	318,898.55	1,326,022.35	106,081.79	63,115.71	11,023.14
9	Tao Management Service & MPC	318,303.00	276,860.34	18,597.58	64,994.11	12,998.82
10	Philippine Air Traffic Controllers' MPC	316,776.08	500,000.00	40,000.00	64,682.33	12,936.47

Medium Category – Top Premium Contributors

Rank	Name of Cooperative	Net Premium	Capital 2020	Interest on Capital	Patronage Refund	Experience Refund
1	Iwahori MPC	2,126,414.27	838,402.43	44,973.44	378,263.72	75,652.74
2	Bohol Public School Teachers and EMPC	2,035,762.82	327,872.91	26,229.83	415,681.25	83,136.25
3	United Sugarcane Planters of Davao (USPD) MPC	1,184,444.97	642,721.30	51,417.70	241,851.14	48,370.23
4	City Hall Employees MPC	1,161,951.23	1,090,874.31	79,570.18	237,258.16	47,451.63
5	Xavier University Community Credit Cooperative	957,571.41	5,523,571.22	334,974.26	192,525.96	36,105.19

Large Category - Top Premium Contributors

Large 0	Large Category – Top Premium Contributors						
Rank	Name of Cooperative	Net Premium	Capital 2020	Interest on Capital	Patronage Refund	Experience Refund	
1	First Community Cooperative	126,551,900.69	616,832,266.85	49,026,581.35	25,840,560.69	5,168,112.14	
2	KOOPKing MPC	8,659,745.71	12,486,097.26	998,887.78	1,768.228.56	353,645.71	
3	San Francisco Growth Enhancement MPC	6,239,710.09	6,133,424.72	461,621.00	1,274,082.86	254,816.57	
4	King MPC	3,854,006.19	1,911,926.90	152,954.15	783,947.33	154,389.47	
5	San Dionisio Credit Cooperative	2,916,025.51	26,093,227.54	2,087,458.20	595,421.59	119,084.32	
6	Agdao MPC	2,871,882.34	29,027,095.60	2,322,167.65	578,408.02	109,281.60	
7	Abra Diocesan Teachers and Employees MPC	2,264,827.99	996,595.17	79,727.61	462,453.94	92,490.79	
8	Diffun Saranay & Dev't Cooperative	1,822,412.29	2,157,621.01	162,726.63	372,117.33	74,423.47	
9	Silangan MPC	1,759,912.65	10,336,900.97	573,618.74	359,355.56	71,871.11	
10	Avon Independent Managers MPC	1,482,137.27	1,080,992.03	86,479.36	297,636.77	55,527.35	

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After the acknowledgement of the top premium contributors for year 2020, the following were also presented:

- 1. Special Recognition was also given to the 3 member-cooperatives for being top premium contributors in the previous general assembly and for their selfless contribution to 1CISP's growth, to wit:
 - Fastrack Multi-Purpose Cooperative (Small Scale Category)
 - Cooperative Health Management Federation (Medium Scale Category)
 - ➤ ACDI Multipurpose Cooperative (Large Scale Category)

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- success working together the cooperative way. He emphasized that members should be proud of what have been accomplished. In spite of the pandemic, 1CISP was able to construct a beautiful edifice of unity as a cooperative business federation. The blessing was graced by His Excellency Bishop Teodoro Bacani Jr. as presiding celebrant. It was also a privilege to have the presence of the Cooperative Development Authority (CDA) New Chairperson, Joseph Encabo together with Asec. Myrla Paradillo and Asec. Vidal Villanueva. Dir. Lorenzo Sumicad also joined in the blessing and inauguration of the building.
 - 3. The Outgoing Board of Directors were also recognized and will be given a plaque of appreciation for imparting their invaluable insights and knowledge during meetings and deliberations of the Board and Committees, and in other 1CISP key activities that they participated in during their term as Board of Director, to wit:

2. A video presentation of the Inauguration and Blessing of the New 1CISP Building was

also presented to the general assembly. Fr. Chair Pascual invited the members to visit the

new building and witness the simply elegant building as a sign of 1CISP's stability and

- 2021 Outgoing Board
 - 1. Raymond Joseph L. Salvador
 - 2. Armen A. Cuenca
 - 3. Marilou R. Almario
- 2020 Outgoing Board
 - 1. BGen. Teodoro P. Evangelista AFP (Ret)
 - 2. Imelda S. Magabilen
 - 3. Benjamin T. Que
 - 4. Senen C. Bacani
- Note: Raffle Winners of P1,000 via digiCOOP:
 - 1. Magdalena Pamplona Pelayo
 - 2. Shirlene Balihon Asov
 - 3. Kaynette Macalalad Cuevas
 - 4. Jenelyn Perilla Villanueva
 - 5. Charlita B. Pangan 6. Carlos Milan Echano
 - 7. Genalin Santos Santos
 - 8. Rene Dagiagnao Ariola
 - 9. Eduardo Ho Angcay
 - 10. Normandy Germino Jose
 - 11. Mary Abigail Tubog Borromeo 12. William Palmeda Turalde
 - 13. Benigno Arciaga Barretto
 - 14. Vivian Quintos Benamir
 - 15. Maria Veronica Mendoza San Pedro
 - 16. Emelinda Revestir Dela Cruz
 - 17. Fe Ablaza Bagalawis
 - 18. Teodoro Jara Racsag
 - 19. Ma. Amabel Acosta Recilla
 - 20. Zyryl Khan Sadji Pust

XIV. NEW BUSINESS

Fr. Chair Pascual asked Atty. Manzanares if there are unfinished or new business. Atty. Manzanares stated that he received a request from Mr. Isagani B. Daba of First Community Cooperative.

Mr. Daba presented to the general assembly the proposed GA resolution. Upon due deliberation, Mr. Isagani B. Daba of First Community Cooperative moved for the approval of the proposed GA resolution, duly seconded by Mr. Jaysan Ray N. Chee of Xavier University Community Cooperative and Ms. Marites M. Bartolome of Mariveles Public Market Development Cooperative. Thus, the following Resolution was adopted, to wit:

G.A. RESOLUTION NO. 14 S. 2021

WHEREAS, Cooperatives relies on the patronage of its members to cover its operating cost and provide respectable returns to members in the form of interest on capital (dividend) and patronage refund.

WHEREAS, there are 1CISP members, more than 2,000 of them, that partake of the Coop's very attractive dividend rates over the last seven years but have not contributed to its business;

WHEREAS, this resulted in a situation where only about one-third of the membership religiously patronize the services of the Cooperative, while two-thirds are not, yet all the members enjoy the same dividend rate;

NOW THEREFORE, foregoing considered, **IT IS RESOLVED** that members that do not patronize the insurance products of 1CISP shall be entitled to a return in their capital 200 basis points lower than the dividend rates of members patronizing five or more insurance products;

PROVIDED also that members that patronize one to four products of 1CISP, one of which is non-life product, shall be entitled to dividend rate that is 100 basis points lower than those members that patronize five or more insurance products;

BE, AS IT IS HEREBY, APPROVED.

Other items discussed:

1. Vaccine

Fr. Chair Pascual encouraged the cooperators to extend prayers and support to all medical frontliners. He also encouraged the members to get vaccinated. Fr. Chair Pascual also mentioned that 1CISP will provide and procure vaccine to all its employees including their dependents.

2. digiCOOP Federation

Fr. Chair Pascual also reminded the general assembly that as Chair for future engagements and as 1CISP participates in the cooperative integration in the Philippines led by the Philippine Cooperative Center (PCC) with the membership of federations and

unions all over the country, 1CISP is a committed member of PCC. Fr. Chair Pascual mentioned that he represents 1CISP to the PCC – the evolving apex cooperative. There have been bold attempts to establish new federations and hoped that all of the cooperators will be part of these new federations. One of which is the digiCOOP.

President Miclat encouraged the members of 1CISP to join and participate actively to the newly organized digiCOOP Federation. This federation is spearheaded by Simbayanan ni Maria MPC, ACDI MPC, First Community Cooperative, San Dionisio Credit Cooperative, Manatal MPC, PERA MPC, Silangan MPC, Tagum MPC and other cooperatives in the country. These cooperatives have embarked on a new journey for cooperative and the pandemic has brought a lot of challenges especially in terms of serving the members.

President Miclat said that the only way to continue servicing the members and the community where 1CISP operates is to digitize the operation. It would be a challenging journey. However, all journeys have good rewards in the end. This will be of service to the millions of individual members in the cooperative – to serve the members at the comfort of their home in terms of providing loans, deposits, paying bills, buying basic necessities, etc. Everything can be done through technology and this is what 1CISP wants to do. It was a project of 1CISP but eventually it was given to cooperatives.

 digiCOOP is now organized and it will be powered by digiCOOP ecosystem which was developed by TraXion Tech Cooperative. President Miclat said that hopefully the cooperatives can appreciate, use and maximize the digiCOOP platform to serve the members, cement coop's legacy, grow the business, grow the organization, provide new services and compete with the private sector.

3. 1KoopMart Federation

Fr. Chair Pascual explained that another project of 1CISP that spin-off and shared to cooperative sector to become a powerful federation, a consumer federation is the 1KoopMart Federation. He encouraged the members to support and invest on this project to make it nationwide – a powerful consumer retailing federation.

President Miclat added that the pandemic has challenged the cooperative in terms of accessing basic necessities and had adverse effect in the agriculture – the difficulty of transporting food from the farms to the consumers.

 With this, 1CISP embarked on another project establishing the 1KoopMart. The project was started in Davao and currently there is 5 1KoopMarts operating powered by digiCOOP and in partnership with New City Commercial Center (NCCC) – one of the biggest retail group in Mindanao. Members now have access to basic consumer goods right on their doorstep and delivered by their cooperatives. Members can go to nearest 1KoopMart because of its accessibility. It generated good revenues for member-cooperatives.

4. CDA New Charter

Fr. Chair Pascual mentioned that CDA is pushing their new charter and they are going to organize in different regions in order to consult the cooperative sector. 1CISP supports the initiative of CDA in the regional development consultation. Fr. Chair Pascual

 encouraged the members to support also the initiative of CDA to strengthen the cooperative sector.

XV. PROCLAMATION OF WINNERS IN THE ELECTION

Mr. Capili, ELECOM Chairperson, announced the result of the election, as follows:

For Regular Members of the Board of Directors:

	Name of Candidate	Coop	Votes
1	Rev. Fr. Antonio Cecilio Pascual	Simbayanan ni Maria MPC	6,827,052
2	Mr. Nestor Ortigoza	King MPC	5,486,134
3	Ret. BGen. William Turalde	Koop King MPC	1,646,679
4	Mr. Normandy Jose	San Dionisio Credit Cooperative	507,979
5	PhD. Carlos Samontina	Memorial Services Coop Federation	409,919

For Audit & Inventory Committee:

	Name of Candidate	Coop	Votes
1	Marites M. Bartolome	Mariveles Public Market Development Coop	14,877,763

For Election Committee:

	Name of Candidate	Соор	Votes
1	Frederico A. Blanco	San Francisco Growth Enhancement MPC	9,013,343
2	Nick M. Abarientos	Egaña Parish Credit Cooperative	5,864, 420

Therefore, based on the foregoing, the candidate stated below is hereby declared winners and will assume her post as **Member of the Audit & Inventory Committee for a period of two (2) years,** to wit:

1. Marites M. Bartolome of Mariveles Public Market Development Coop

Therefore, based on the foregoing, the candidates stated below are hereby declared as winners and will assume their post as **Member of the Election Committee**, to wit:

- 1. Frederico A. Blanco of San Francisco Growth Enhancement MPC
- 2. Nick M. Abarientos of Egaña Parish Credit Cooperative

Mr. Blanco will serve for two (2) years while Mr. Abarientos will serve for one (1) year.

Therefore, based on the foregoing, the following are hereby declared winners and will assume their post as Regular Members of the Board of Directors for a period of two (2) years, to wit:

- 1. Rev. Fr. Antonio Cecilio Pascual of Simbayanan ni Maria MPC
- 2. Mr. Nestor Ortigoza of King Multipurpose Cooperative
- 3. Ret. BGen. William Turalde of Koop King Mutlipurpose Cooperative

After the proclamation of winners, Mr. Capili turned over the floor to Fr. Chair Pascual.

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XVI. CLOSING REMARKS, CLOSING PRAYER AND ADJOURNMENT

1108 Vice Chair Daba made a closing remarks. He thanked the members for the support to 1109 1CISP. He highlighted that the cooperatives can overcome whatever challenges they will 1110 encounter as long as there is cooperation among cooperatives. He emphasized to always 1111 uphold the values and principles of cooperativism such as good governance, sacrifice, 1112 commitment, volunteerism and many others - to make the cooperatives real agent of 1113 change. 1CISP is back to become a real model in terms of practicing the values and principles 1114 of cooperativism. The pandemic has highlighted the need to make the coops stronger and 1115 resilient. For those who were able to respond to the needs of the members in whatever 1116 normal that may come about, practicing the coop values and principles and making this part 1117 of their respective cooperative culture – will readily able the coop to respond in the situation. 1118 He also said that the need for cooperatives to digitally transform as COVID-19 highlighted 1119 the importance of digital or online services to members. This move will provide protection 1120 to the members and will no longer transact with their coops in person. The members can 1121 also benefit in terms of time and transportation cost by transacting online. 1122

Vice Chair Daba challenged all the officers of the cooperatives in the general assembly to make the first step to digitalize their cooperatives and can do wonders to its individual members – even expand the line of business of the coops. He ended and quoted that "A Progressive Philippines is a digital Philippines."

The general assembly meeting was concluded with an uplifting and inspiring words as 1CISP Chairperson, Fr. Antonio Cecilio T. Pascual led the closing prayer.

Meeting adjourned at 12:30pm.

Certified True and Correct:

ATTY. LYMAN A. MAN

Attested:

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1141 1142 FR. ANTONIO CECILIO T. PASCUAL

1143 1CISP Charperson